



### INTEREST BEARING DEBT PORTION

(THB Million)



\*Incl. current portion of Long-terms debt

	30-Sep-19	30-Jun-19	30-Sep-20
EARNING PER SHARE (THB / Share)	0.27	(1.50)	(0.57)
NET IBD/EQUITY* (Times)	0.94	1.09	1.09
CURRENT RATIO (Times)	1.19	1.37	1.51

\*Total equity attributed to owners of the parent

### STOCK INFORMATION

As of 30 Sep 2020

Share Price	52 Week High/Low	Market cap (THB Million)	Free Float (%)
15.00	29.75 / 13.40	20,653.85	59.46%
			[As of 28 May 2020]



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BANGCHAK CORPORATION PUBLIC COMPANY LIMITED

# FACT SHEET

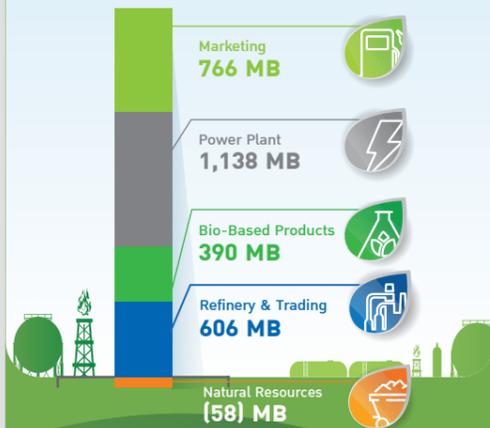
## Q3/2020 Performance



## BUSINESS PERFORMANCE Q3/20

NET PROFIT (attributable to owners of the parent) **(647) MB**

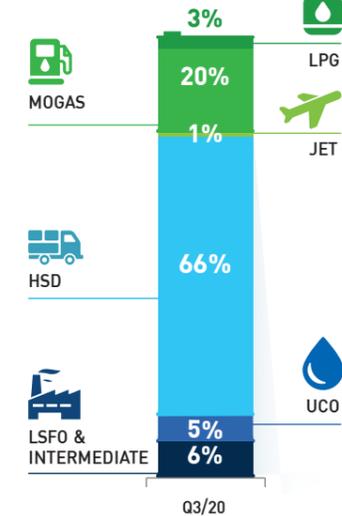
ACCOUNTING EBITDA **2,769 MB**



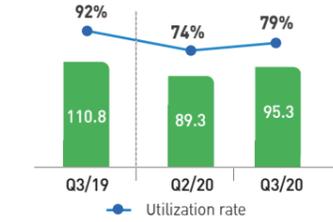
## REFINERY & TRADING BUSINESS GROUP

- Higher utilization rate as domestic demand recovered
- Operating GRM decreased mainly from the continued declined in Diesel-Dubai spread (GO-DB)
- Zero jet refining to adjust production yield as COVID-19 hits JET Demand & exploring the potential growth opportunities in high margin products market

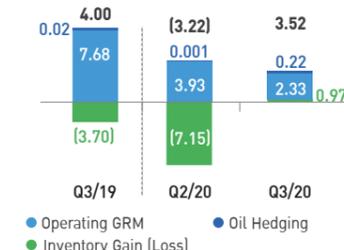
### PRODUCT YIELD



### CRUDE RUN (KBD)



### REFINERY GRM (\$/BBL)



ACCOUNTING EBITDA **606 MB**

OPERATING EBITDA **429 MB**

INVENTORY GAIN (LOSS) Incl. NRV **269 MB**

### DISTRIBUTION CHANNELS (% total sales volume)



## MARKETING BUSINESS GROUP

- Retail sales increased 14% after the government easing lockdown measure, resulted in the recovery of domestic oil demand. Retail marketshare at 15.6%
- Expansion of unique designed service station in high potential area, helps increasing traffic through service station
- Cooperative with new retail strategic partners to attract more service station customers

### SERVICE STATIONS

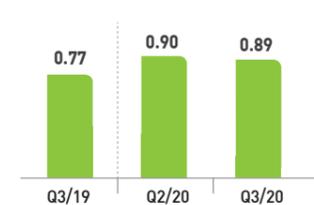
as of September 20  
**1,223 Sites**  
Standard Type: 608  
CO-OP Type: 615

ACCOUNTING EBITDA **766 MB**

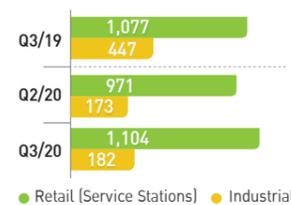
OPERATING EBITDA **763 MB**

INVENTORY GAIN (LOSS) Incl. NRV **3 MB**

### NET MARKETING MARGIN (Baht/Liter)



### SALES VOLUME (Million Liters)



as of September 20  
**640 Stores**

### RETAIL MARKET SHARE (Service Stations)

as of September 20  
**15.6%**

## BIO-BASED PRODUCT BUSINESS GROUP

- Biodiesel production and sales volume slightly improved as demand for fuel consumption started to recover
- Fuel grade Ethanol demand has picked up attributed to the government have stimulated more domestically travel

ACCOUNTING EBITDA **390 MB**

### BGGI'S STRUCTURE



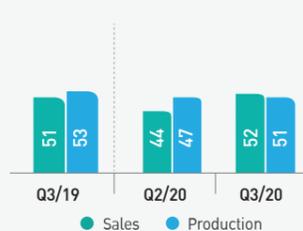
### OPERATING CAPACITY (Litres/Day)

Biodiesel **1,000,000**  
Ethanol **600,000**

### BIODIESEL PRODUCTION & SALES VOLUME (Million litres)



### ETHANOL PRODUCTION & SALES VOLUME (Million litres)



### AVERAGE PRICE (Baht/ Litre)



## NATURAL RESOURCE BUSINESS GROUP



OKEA ASA

OKEA

listed in Oslo stock exchange

- Total net production was reduced to 13.3 kboe/d due to planned shut down at Draugen and Gjøa
- Operating performance was positive. Revenue slightly increased as the oil and gas price raised from the recovering demand
- Realized share of loss from OKEA at 50 MB due to asset impairment

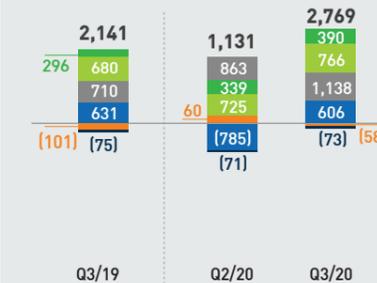
ACCOUNTING EBITDA **(58) MB**

SHARE OF PROFIT (LOSS) **(50) MB**



## FINANCIAL PERFORMANCE

### ACCOUNTING EBITDA (THB Million)



	QoQ	YoY
Refinery & Trading	177%	-4%
Marketing	6%	13%
Power Plant	32%	60%
Bio-based Products	15%	32%
Natural Resources	-196%	43%
Others*	-3%	3%

\* Others was defined as EBITDA from others and elimination.

### TOTAL REVENUE (THB Million)



### NET PROFIT (THB Million)



### ASSETS (THB Million)



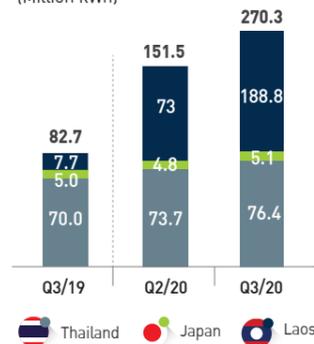
### LIABILITIES & EQUITY (THB Million)



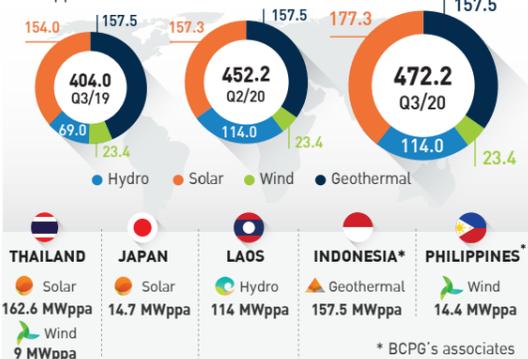
## POWER PLANT BUSINESS GROUP

- BCPG's electricity sales significantly improved (+78% QoQ) as well as core profit, mostly from additional capacity of 20 MW solar power plant in Thailand and high season of Laos hydro power plants

### ELECTRICITY SALES (Million kWh)



### OPERATING CAPACITY (MWppa) As of September 20



ACCOUNTING EBITDA **1,138 MB**

1,138 MB