

## **BANGCHAK CORPORATION PUBLIC COMPANY LIMITED**

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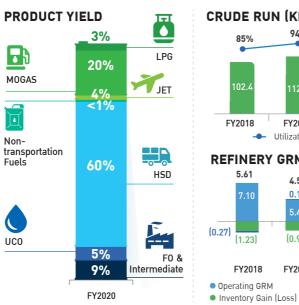
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# **BUSINESS** PERFORMANCE FY2020 **NET PROFIT** (6,967) MB **4,104** MB **ACCOUNTING EBITDA** 2.174 MB 3,640 MB Bio-Based Product 1.828 MB (2,169) MB (1.004) MB

## **REFINERY & TRADING BUSINESS GROUP**

- Less Jet fuel production level due to travel restriction as COVID-19 hits global oil demand
- Crude and product optimization to fully reflect the slowdown in economic activities and oil consumption level
- · Crack spreads declined significantly across the board resulted in weakened operating GRM
- · Significantly dropped in global oil price and price fluctuation resulted in inventory loss of 4,743 MB (Net NRV)





# **2,204** MB (4,379) MB

# MARKETING BUSINESS GROUP

- Total sales volumes decreased 17% YoY, mainly from decrease in JET sales while retail sales slightly dropped 2%. Retail market share at 15.6%
  - Net Marketing Margin per unit improved 11% as the company successfully pushing sales through retail market

**INVENTORY GAIN (LOSS)** 

Incl. NRV

FY2018

FY2019

FY2020

Oil Hedging

Restructuring convenient store business model with new retail strategic partners

## **SERVICE STATIONS ACCOUNTING EBITDA** as of December 20 **1,233** Sites Standard Type: 619 CO-OP Type: 614 **RETAIL MARKET SHARE** (Service Stations) as of December 20 15.6%





**OPERATING** 

**EBITDA** 

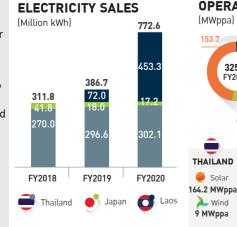


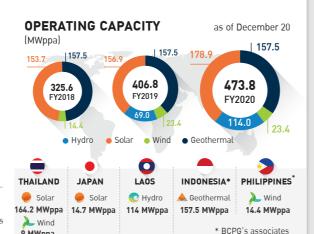
## POWER PLANT BUSINESS GROUP

- Operating capacity increased 16% from the acquisitions of "Nam San 3B" Laos hydropower plant (45 MW) and Thai Solar power (20 MW)
- Electricity sales increased 100% YoY mainly from full year recognition of "Nam San 3A" and Nam San 3B from late February

**ACCOUNTING EBITDA** 

**3,640** MB





## **BIO-BASED PRODUCT BUSINESS GROUP**

- · Biodiesel and Ethanol business recorded improvement Gross profit (+177% and +28 YoY respectively) mainly from B100 and Ethanol price increased'
- Benefits from new demand for industrial grade ethanol. used for alcohol gel and other disinfectant products, due to Covid-19 pandemic

**1.828** MB

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**EBITDA** 

**ACCOUNTING** 

## Bbbgi **60**% 40%

**BBGI'S STRUCTURE** 

### **OPERATING CAPACITY** (Litres/Dav)

**ETHANOL PRODUCTION** 

FY2019

FY2020

**& SALES VOLUME** 

**Biodiesel** 1,000,000 Ethanol 600,000

## **BIODIESEL PRODUCTION & SALES VOLUME** [Million litres]

## [Million litres] FY2018 FY2019 FY2020 FY2018 Sales Production Sales Production



## **NATURAL RESOURCE BUSINESS GROUP**

**OKEA ASA** 

**OKEA** 

listed in Oslo stock exchange

• COVID-19 and OPEC+ oil price war significantly impacted the oil market, led to impairment and weakened performance

 Total net production decreased to 16.2 kboe/d due to turnaround maintenance and adjusted production plan to be in line with lower crude oil demand

## **ACCOUNTING EBITDA**

(1.004) MB





## FINANCIAL PERFORMANCE

## **ACCOUNTING EBITDA**

(THB Million)



Marketing . Power Plant Bio-based Products Matural Resources Others\*..

Refinery &Trading

\* Others was defined as EBITDA from others and

## **TOTAL REVENUE**

(THB Million)

**ASSETS** 



**NET PROFIT** (THB Million) \* Attributable to owners of the paren



(\$)

YoY

176%

-5%

23%

83%

N/A

1%



FY2018 FY2019 FY2020







FY2018 FY2019 FY2020

**LIABILITIES & EQUITY** (THR Million)



• PP&F Other Current Assets Other Non Current Assets

148.323 127.788 ላ8 በሌ 31 Dec 2019 31 Dec 2020

 Current Liabilities Non Current Liabilities Interest Bearing Debt
 Total Equity