Obangchak Regenerative Happiness

Bangchak Corporation Plc

Analyst Meeting Q4/2024 & FY2024



February 24, 2025



Disclaimer

This information, which is for information purpose only, concerns a shareholding and management restructuring plan of Bangchak Corporation Public Company Limited ("BCP" or the "Company" and shares in the Company, "shares") which involves a tender offer for delisting shares in Bangchak Sriracha Public Company Limited (BSRC) under applicable securities laws of Thailand including the Notification of the Capital Market Supervisory Board No. Tor Chor. 34/2552 re: Rules Regarding the Offering for Sale of Newly Issued Securities with a Tender Offer for Existing Securities of a Listed Company for Shareholding and Management Restructuring, dated 3 August 2009 (as amended), and does not constitute an offer or invitation to sell or the solicitation of an offer or invitation to purchase or subscribe for shares in the Company in any jurisdiction nor should it or any part of it form the basis of, or be relied upon in any connection with, any contract or commitment whatsoever.

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<mark>บาวาากฯ ขึ้นอันดับหนึ่ว</mark> ทำเนียบธุรกิจยั่วยืนระดับโลก

้ได้รับการประเมินด้านความยั่วยืนระดับสูมสุด Top 1% ขอมกลุ่มอุตสาหกรรม 0il & Gas Refinery and Marketing ในทำเนียบ "The Sustainability Yearbook 2025" าากการประเมินขอม S&P Global Corporate Sustainability Assessment (CSA) ประจำปี 2024



S&P Global

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Bangchak Corporation Public Company Limited Oil & Gas Refining & Marketing



Corporate Sustainability Assessment (CSA) 2024 Score

85/100 Score date February 5, 2025

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Achieved THB 6,07 / mn. for 2024 EBITDA Synergies



*One-time benefit of 500 MB, with the remaining amount representing recurring benefits going forward

MB/Y

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2025 Outlook Extending Boundaries & Optimizing All Assets





Restructuring Plan

To purchase all securities in BSRC

via share swap of BCP's newly-issued shares to delist BSRC from the SET



Minimize Redundant Structure & Process Enhance Competitiveness & Efficiency ∞

Response to Business Change & Opportunity with More Agility Strengthening Operating Performance to Fully Capture Opportunities





Bangchak Business Portfolio

Register Capital and Paid – up Capital 1,376,923,157 Baht











Restructuring Plan: *Highlights*



To tender offer for all BSRC shares

via share swap of BCP's newly-issued shares to delist BSRC from the SET



Restructuring Plan: *Structure*



Tender offer for BSRC shares by offering BCP new shares and delisting of BSRC under Tor. Jor. 34/2552 (Pure Share Transaction)



matters

This restructuring plan does not involve the transfer of key material agreements or licenses, does not require cash, and has no tax implication at entity level.

Impact to BCP's shareholders – Control Dilution

(Assuming 100% Tender Offer)

Control Dilution Based on the swap ratio of 1:6.50, BCP will issue 97,209,185 shares to be offered to BSRC shareholders who accept the tender offer 97,209,185 shares # newly issued shares 6.6% = 1,376,923,157 shares + 97,209,185 shares # paid-up shares + # newly issued shares **Pre-Share Swap Shareholding Structure Post-Share Swap Shareholding Structure** Ministry of **Social Security** Other Social Security Ministry of Other Vayupak Fund Thai NVDR Vayupak Fund Thai NVDR Office Shareholders Finance Office Shareholders Finance 54.2% 21.7% 19.8% 5.6% 53.8% 5.8% 15.4% 4.8% 14.4% 4.4% Other Thai NVDR Vayupak Fund Shareholders bangchak bangchak 8.9% 0.5% 8.9% 81.7% 100% osrc

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Preliminary Timeline











Q4/2024 Performance Snapshot





Q4/2024 Performance Snapshot comparing to Q3/2024



Accounting EBITDA (Unit : Million Baht)



2024 Performance Snapshot





Refinery and Oil Trading Business





Lower Hedging Gain

0.33 \$/BBL, 1,094 MB

🗖 EBITDA

4.05 \$/BBL

• Due to a milder decline in products crack spreads compared to 2023

Despite the negative sentiment, BSRC's full-year performance realization drove a significant increase in crude run and synergy realization

Crude Run

258 KBD (+16% YoY)

• Enhanced performance driven by Sriracha Refinery's full-year performance recognition and expansion, partially offsetting Phra Khanong Refinery's lower run due to a 27-day turnaround in Q2/24.

Project Update



Paving the Way for Next-Level Efficiency and Cost Optimization



Sustainable Aviation Fuel (SAF)



Project Update

lnvestment Budget: 8.5 bn. THB

5 93% Construction Progress as of Feb 25







PTU - Equipment, Piping & Structure Installation

SAF – Equipment, Piping & Structure Installation

Feedstock Used Cooking Oil (UCO)

To purchase UCO at **297**

Service Stations nationwide

500 within this year

Strategic partnership & being a shareholders of the leading UCO collector in Thailand (Example of Domestic UCO suppliers):



Partnering with BAFS and BPT

Pioneering SAF Delivery via Pipeline to International airports



Bangkok Depot & Refinery



Current SAF Blending Mandate Adoption

Marketing Business





Net Marketing Margin 0.84 THB/L

EBITDA

63

- Softened margin due to realized inventory loss
- Higher sales volume of high-margin products helped mitigate some of the margin pressure

Strengthening Marketing Network Regenerative Everyday Life









Key growth drivers:

- ✓ Integrated BCP & BSRC team to accelerate
 - sales growth through Portfolio Management
- Bolstered High Margin Product sales, particularly IMO (+15% YoY)

Key growth drivers: ✓ 2025 Expansion Target: ✓ 2024 2,163 ✓ Successful transformation, complete logo change, *100%* revamp of BSRC service stations into "Bangchak" ✓ Boosting up Bangchak Group's retail sales volume



2023 2024
✓ Growing network coverage of Premium
Products to *\$0*% in 2024 (17% in 2023)
*excluding C0-0P



Clean Power Business



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2023 vs 2024

🔁 EBITDA

4,817 MB (+14% YoY)

Revenue from solar power plants in Thailand declined due to adder expiration, but fully offset by key items as follows:

🛟 Higher Electricity Output (GWh)

7,300 Gwh (+95% YoY)

- Improved hydro performance thanks to
- Rainfall from the La Ni ${\bf \tilde{n}}a$ phenomenon
- Full-year plant operation, in contrast to a temporary shutdown for electricity transmission preparation to Vietnam in 2023
- Softened solar performance attributed to
- No contribution from Japan projects following divestment in Q2/24
- Meanwhile, higher electricity generation from 3 new TH solar plants, 8 MW

Higher Share of Profit (MB)

1,014 MB (+>100% YoY)

- Mostly attributed to CCGT projects in U.S.
- Full-year recognition of shared profit from the total operation of four natural gas power plants in the U.S.
- Absence of one-time items related to CCGT refinancing expenses

Partial commercial operation of the Nabas2 project and the recognition of insurance compensation income

- Extra Items Gains on divestment net to BCP 1,248 MB
 - Impairment Loss on A/R net to BCP (114) MB
 - Impairment in investment, refinance expenses (546)

Clean Power Business Footprints in 7 Countries Globally



Bio-Based Products Business



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• Significant growth in biodiesel sales volume (+63% YoY),

• The upward trend in biodiesel selling prices is driven by

• Higher costs of key raw materials, particularly molasses,

Ethanol Business

due to lower production output

Softened ethanol price, particularly in Q4/2024

driven by strong demand, thanks to Group consolidation

higher global demand, in line with Indonesia's energy plan

Strengthening Biofuel Business



Best in Class in Maximizing Utilization

Capacity Utilization

—% Company Utilization **—**% Industry Utilization



54% Growth in Sales Volume thanks to Group Consolidation



ASEAN 1st CDM0 Producer

BBGI Fermbox Bio Company Limited







PROJECT INVESTMENT : < 444 MB (Proceeds from IPO)

PRODUCTION CAPACITY : 0.2 ML/Year (Initial Phase)

SYNBIO PRODUCT

: Industrial Enzymes (Initial Phase)

Natural Resources Business





Higher Sales Volume (KB0EPD) 37.4 KBOEPD (+33% YoY)

- Notable Increase Sales volume from Statfjord field
- Production capacity improvement from Brage and Hasselmus

Decelerated Oil (Liquid) and Gas Prices (\$/boe)

Lower oil price (-4% YoY) due to the global economic slowdown, with 64% of production sold as oil products. Gas prices declined 18% YoY amid high inventory levels and mild weather conditions.

Extra Items Mainly from Impairment loss on Statiford partially offset by the reversal of impairment loss from Yme, resulting in a net loss of (292) MB.

Fostering Growth Opportunities

Building Long-Term Value Creation Potential

Maintaining production performance 2025 Target production: **28–32 KBOEPP**



Pursuing new investment opportunities



Expanding a portfolio of prospects

- Target to drill up **4 exploration wells** per year
- ✓ 8 New production licenses awarded through APA 2024*



Development projects progressing well as planned





a subsea tie-back to Brage Platform

OKER's New Drill Fields to Build Up The Portfolio



IO KBOEPP

9.4 MBDE

Target 1H/27

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Strong Financial Status Going Forward



Investment Plan



New Business

1,600

2025 CAPEX Plan









Total 50,000 mn.THB

Project Update

Wind Farm in Vietnam

- **√ 99** мw
- ✓ SCOD in 1H/2025
- ✓ CAPEX for the whole project:

4,500 MB



2025 CAPEX: 1,800 MB

Potash Mining in Nakhon Ratchasima





Natural

Resources

20,000

✓ Production Capacity: **434** KT/Y

Phase 1: 134 KT/Y in Q4/2028 Phase 2: 300 KT/Y in 2029

✓ CAPEX the whole project: (65% holding): 4,500 MB

2025 CAPEX: 500 MB



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Complementary Refinery Portfolio





*Note: Average share price of the period

5	<i>,</i> ,			5						
Dividend Pa	ayment	EPS 1 st	Half 2 nd H	Half					Unit:	THB per Share
1.00 0.51	2.00 1.00	3.47 0.80	4.07 2.15 1.10 1.05	1.35 1.79 0.50 0.85	0.80 1.18	0.40	5.25 2.00	8.89 2.25 1.00 1.25	9.27 2.00 1.50 0.50	1.05 1.30
2014 Dividend Yield	2015	2016	2017	2018	2019	20 <mark>20</mark> (5.50)	2021	2022	2023	2024
				1						
3.21%	5.87%	5.74%	5.99%	3.76%	2.76%	2.01%	7.71%	7.25%	5.50%	2.77%

Bangchak's Historical Dividend

Dividend Policy: ≥ 30 percent of net profit after deduction of allocation of legal reserve

However, this is subject to the economic situation, the Company's cash flow and investment plans of the Company and its subsidiaries according to the necessary, appropriation and other concerning as the Board of Directors' consideration.

Share Price*	(Baht/Share)	
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31.13	34.08	31.38	35.88	35.93	29.43	19.92	25.93	31.05	36.36	37.93
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1 Jan 24 - 31 Dec 24



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Q4/2024: Core Profit to BCP (Excluding Extra Items)

Unit: MB



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2024: Core Profit to BCP (Excluding Extra Items)



EBITDA Structure (Consolidated)



Unit: THB Million	Q4/2023	Q3/2024	Q4/2024	QoQ	YoY	2023	2024	YoY
Total Revenue	142,922	154,193	142,246	-8%	-0.5%	385,853	589,877	53%
Refinery and Trading Business ^{1/}	122,184	129,152	119,277	-8%	-2%	324,651	492,993	52%
Marketing Business ^{2/}	97,570	95,074	98,078	3%	1%	252,737	393,689	56%
Clean Power Business ^{3/}	1,318	1,125	921	-18%	-30%	5,031	4,323	-14%
Bio-Based Products Business 4/	4,240	5,365	6,659	24%	57%	13,757	22,192	61%
Natural Resources Business ^{5/}	6,710	9,570	6,728	-30%	0.3%	28,847	36,229	26%
Eliminations and others	(89,101)	(86,093)	(89,416)	-4%	-0.4%	(239,171)	(359,547)	-50%
Accounting EBITDA	10,247	7,170	7,167	-0.04%	-30%	41,680	40,409	-3%
Refinery and Trading Business	1,717	(1,619)	173	>100%	-90%	13,339	5,006	-62%
Marketing Business	1,586	677	806	19%	-49%	4,578	5,577	22%
Clean Power Business	1,048	1,319	1,074	-19%	2%	4,219	4,817	14%
Bio-Based Products Business	253	161	318	98%	26%	667	972	46%
Natural Resources Business	5,683	6,734	5,007	-26%	-12%	19,671	24,816	26%
Eliminations and others	(41)	(102)	(211)	<-100%	<-100%	(794)	(779)	2%
Profit attributable to owners of the parent	(977)	(2,093)	17	>100%	>100%	13,233	2,184	-83%
Earnings (Loss) per share (Baht)	(0.82)	(1.61)	(0.01)			9.27	1.30	
Core Profit (excluding extraordinary items)	2,106	711	1,799	>100%	-15%	9,924	6,120	-38%

Note: 1/ EBITDA from Refinery and Trading Business of the company (BCP) and Bangchak Sriracha Plc. (BSRC) (consolidated since September 1, 2023), BCP Trading Pte. Ltd. (BCPT), Bangchak Fuel Pipeline and Logistic Co., Ltd.

(BFPL), BSGF Co., Ltd (BSGF) and others

2/ EBITDA from Marketing Business of the company (BCP) and Bangchak Sriracha Plc. (BSRC) (consolidated since September 1, 2023), Bangchak Green Net Co., Ltd. (BGN), Bangchak Retail Co., Ltd., (BCR) and others

3/ EBITDA from Clean Power Business of BCPG Plc. (BCPG Group)

4/ EBITDA from Bio-Based Products Business of BBGI Plc. (BBGI Group)

5/ EBITDA from Natural Resources Business of OKEA ASA (OKEA), BTSG Co., Ltd. (BTSG), and others

Profit and Loss (Consolidated)

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Unit: THB Million	Q4/2023	Q3/2024	Q4/2024	QoQ	YoY	2023	2024	ΥοΥ
Revenue from sale and services	142,922	154,193	142,246	-8%	-0.5%	385,853	589,877	53%
Gain (loss) from derivatives	1,266	2,256	(806)	<-100%	<-100%	2,287	928	-59%
Accounting EBITDA	10,247	7,170	7,167	-0.04%	-30%	41,680	40,409	-3%
Gain (loss) on foreign exchange	(22)	(587)	(115)	80%	<-100%	401	(114)	<-100%
Reversal of (loss) from impairment of assets*	(6,190)	4,767	(448)	<-100%	93%	(9,497)	4,062	<-100%
Finance costs	(1,634)	(1,740)	(1,769)	2%	8%	(4,980)	(7,001)	41%
Tax expense	(1,193)	(7,535)	(920)	-88%	-23%	(8,766)	(16,818)	92%
Profit (loss) for the period	(3,365)	(1,687)	143	>100%	>100%	11,908	4,040	-66%
Owners of the parent	(977)	(2,093)	17	>100%	>100%	13,233	2,184	-83%
Basic earnings per share (Baht)	(0.82)	(1.61)	(0.01)			9.27	1.30	
Core Profit (excluding extraordinary items)	2,106	711	1,799	>100%	-15%	9,924	6,120	-38%
Extraordinary items (before tax)	(7,657)	691	(3,116)	<-100%	-59%	(3,876)	(252)	-93%
Main item as follows:								
Inventory Gain (loss) (including reversal of/ loss on NRV)	(2,236)	(5,840)	(2,629)	-55%	18%	(2,096)	(7,897)	<-100%
Gain (loss) from unrealized of derivatives	719	2,167	(1,375)	<-100%	<-100%	1,597	293	-82%
Gain (loss) on foreign exchange	(22)	(587)	(115)	-80%	>100%	401	(114)	<-100%
Gain from sale of investment (after tax)	-	-	-/	N/A	N/A	0	2,159	N/A
- based on the shareholding ratio (after tax)		-	-	N/A	N/A	-	1,248	N/A
Gain on bargain purchase	- 25	Value I	-10-	N/A	N/A	7,389		-100%
Reversal of (loss) from impairment of assets*	(6,190)	4,767	(448)	<-100%	-93%	(9,497)	4,062	>100%
- based on the shareholding ratio (after tax)*	(428)	116	(282)	<-100%	-34%	(2,907)	(981)	66%
Reversal of impairment loss determined in accordance with TFRS 9	(5)	3	574	>100%	>100%	50	634	>100%
Others	77	181	877	>100%	>100%	(1,720)	611	>100%

Financial Ratio (Consolidated)



	Q4/2023	Q3/2024	Q4/2024	2023	2024
Profitability Ratios (%)					
Gross Profit Margin	5.61%	2.16%	4.40%	9.01%	5.18%
EBITDA Margin	7.44%	4.85%	4.87%	11.13%	7.02%
Net Profit Margin	-2.46%	-1.10%	0.10%	3.18%	0.70%
Return of Equity (ROE)	19.63%	1.78%	3.31%	19.63%	3.31%
Efficiency Ratio (%)					
Return on Assets (ROA)	8.80%	7.44%	8.48%	8.80%	8.48%

	31 Dec 2023	30 Sep 2024	31 Dec 2024
Liquidity Ratios (Times)			
Current Ratio	1.39	1.30	1.30
Quick Ratio	0.79	0.70	0.77
AR Turnover	20.10	27.69	26.34
Collection Period (days)	18	13	14
AP Turnover	17.02	20.15	25.97
Payment Period (days)	21	18	14
Leverage Ratios (Times)			
Net Interest-bearing Debt to Equity	0.91	1.18	1.14

Crude Oil Price Outlook :

Crude price move around 70-75 \$/BBL in 20'25, Price will be pressured by global economic slowdown from Trump's policy uncertainty. OPEC+ could extend its voluntary cut through to stabilize oil market. However, Trump's policy is needed to be closely monitored





- US sanction on Iranian crude exports
- Asian refinery start maintenance
- OPEC+ extended voluntary cut uncertainty

Market expected China's further stimulus measures

Uncertainty over Trump's policy on trade and geopolitics

• A potential OPEC+ postpone its production hike plan is set to begin in Apr

- China uncertainty, Economy, Real Estates Crisis •
- Global economic uncertainty especially US and China
- OPEC+ agreed to unwind its voluntary cut from Apr 2025
- Continuing supply growth from Non-OPEC

Oil Outlook

Gasoline crack could slightly increase as Asia spring maintenance would reduce supply in the region. However, ample supply would limit upside. Gasoil crack could stable as heating demand fading after winter ends, However, Asia spring maintenance would provide some support. Higher Low Sulfur Fuel Oil crack due to stable supply as maintenance season and expected lower exports from West.



Singapore Product Cracks Spread Outlook : \$/BBL



Focus on Q2/25:

- Gasoline crack could slightly increase as low exports from China amid low Independent refinery run, while Asia spring maintenance would further reduce supply in the region. Also, West's summer season would support the complex. However, ample supply would limit upside.
- Gasoil crack could stable as heating demand fading after winter ends, economic activity sluggish and supply is still ample. However, Asia spring maintenance would provide some support.
- Low Sulfur Fuel Oil crack could slightly higher as expected supply to stable from turnaround activities are increasing with lower inflows from West.

Market Highlights in 2025:

- China and South Asia, especially in India will drive Asia's refined oil product demand in 2025 and China's stimulus package could support the demand recovery
- Concern over the slowdown economic due to high interest rates and inflation in several countries will weigh on the upside of demand
- New refinery projects will ramp up, mostly in Asia and Middle East.
- Kuwait Al Zour refinery likely to keep exporting LSF0
- Global economic slowdown in next year pressured on bunkering activity