# **Obangchak** Regenerative Happiness

**BANGCHAK CORPORATION PUBLIC COMPANY LIMITED** 

**COMPANY PROFILE 2024** 

## WHAT GUIDE US

## VISION Crafting a Sustainable World with Evolving Greenovation

#### **MISSION**

We commit to accelerate sustainable energy transition, while balancing energy security. We are energizing lives through greenovative solution and promoting ESG for all.

#### **CORE VALUE**

Innovation

AM Agility& Mobility

B Boldness

C Customer Empathy

P Passion & Ownership

## **BUSINESS STRATEGIES**

To achieve its short-term and long-term goals, Bangchak relies on the 4Ss Strategy.



### s1 Security

Security to secure national energy supply focusing on building of energy security and accessibility for all people by executing business strategy in key focus areas consisting of oil refinery and marketing, green power businesses, and natural resource business to meet demands of the business and people.

## S2 Synergy

Synergy to transform and co-creation with synergistic on products and services across each business unit focusing on pursuing of businesses consistent with Bangchak expertise and align with core business units (S1), such as oil & gas logistics and trading businesses, energy utilities & infrastructure, food & beverage, and mineral mining to optimise income and create synergistic value of portfolio.

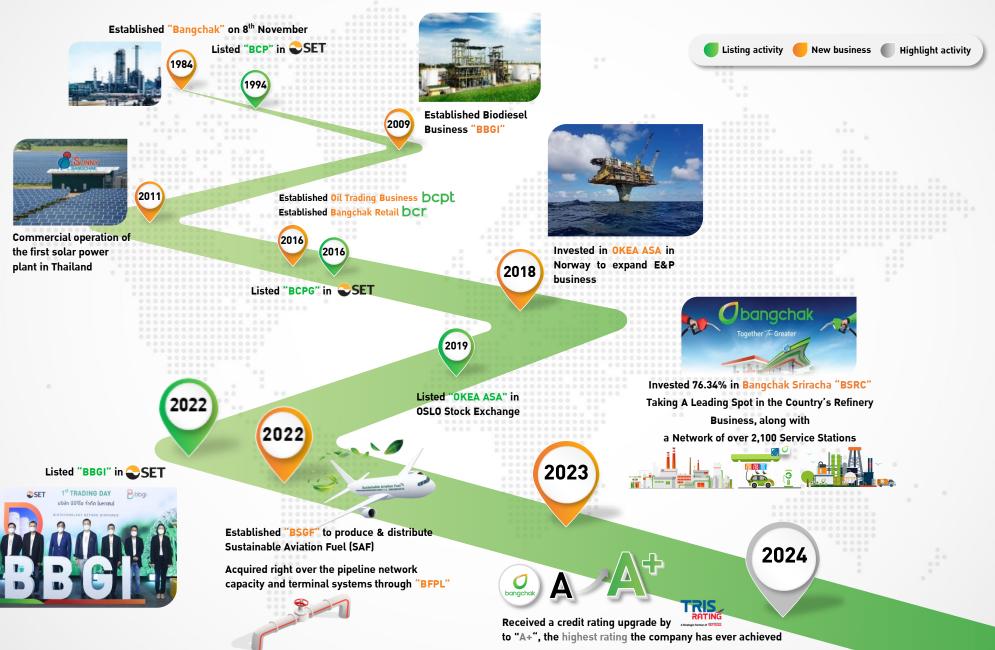
### S3 Sustainability

Sustainability to accelerate green portfolio inclusion eco-friendly businesses with Net Zero/Carbon Neutrality targets focusing on investment in clean and green businesses to support company operation in a sustainable way and to cope with global climate challenges.

## S4 Scalability

Scalability to reform revenue stream with new S-curves business for long term growth focusing on exploring and creating new businesses with high growth or high potential markets as a new growth engine that create an impactful contribution to the group and to prepare for disruptive technology, emerging risks, and market volatilities.

## **40 YEARS TOWARDS SUSTAINABLE GROWTH**



## **MANAGEMENT TEAM**



#### Mr. Chaiwat Kovavisarach

Group Chief Executive Officer and President



#### Ms. Phatpuree Chinkulkitnivat

Chief Financial Officer and Senior Executive Vice President, Accounting and Finance



#### Mr. Bundit Hansapaiboon

Chief Operation Officer and Senior Executive Vice President, Refinery and Oil Trading Business Group



#### Mr. Chokchai Atsawarangsalit

Chief Transformation & Synergy Realization Officer



#### Mr. Seri Anupantanan

Senior Executive Vice President, Marketing Business Group



#### Mrs. Ratrimani Pasiphol

Senior Executive Vice President, Corporate Management and Organization Development



#### Mrs. Gloyta Nathalang

Senior Executive Vice President, Sustainability Management and Corporate Communications



Mrs. Narupan Suthamkasem

Senior Executive Vice President, Corporate Strategy and Business Development



Mr. Rawee Boonsinsukh

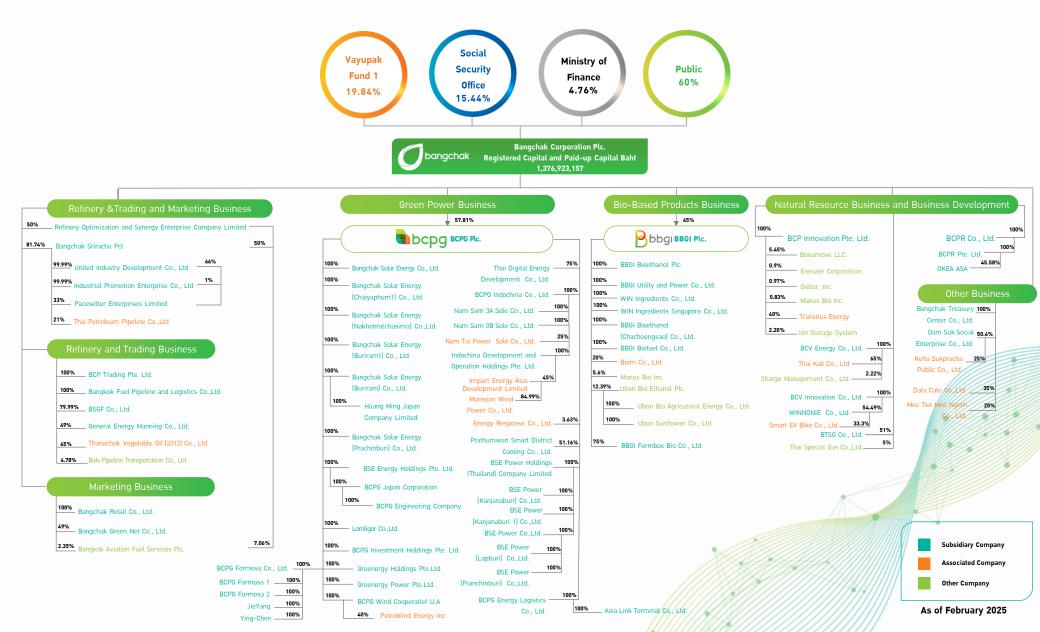
Acting Senior Executive Vice President, appointed to BCPG Public Company Limited



Mr. Daechapon Lersuwanaroj

Executive Vice President, appointed to BBGI Public Company Limited

## SHAREHOLDING STRUCTURE



## **BANGCHAK'S BUSINESS PORTFOLIO**

Bangchak Corporation Public Company Limited, a Thai energy company engaging in business alongside social and environmental stewardship, aims to enhance national energy security with innovation-oriented businesses. This goal is to strengthen business continuity and develop sustainability for organization and Thai society. Currently, the Company covers 5 main businesses from upstream to downstream.



#### Refinery and Oil Trading Business Group

Thailand's leader in the oil refining industry, with the production capacity, operating two world-class complex refineries, with a nameplate production capacity of 294,000 Barrels per Day.

Phra Khanong Refinery in Bangkok, which has added high quality specialty products into its portfolio to produce low emission and high value products.

Sriracha Refinery, that is strategically located near Laem Chabang deep sea port in Sriracha, Chonburi province, Configuration incorporates unique proprietary technologies that provide us with significant flexibility to handle a wide range of crude oils.



#### **Marketing Business Group**

Distribution channels through industrial and retail channel of more than 2,100 service stations, completed with supplementary non-oil businesses and various services and products, including convenience stores, coffee shops, car care service, and lubricants, to provide customer convenience.





#### Bio-Based Products Business Group

Bangchak engages in bio-based product business, including ethanol and biodiesel through BBGI PLC., **BBGI** is one of Thailand's largest biofuel producer and distributor, while aims to become a leader in premium bio-based products and biotechnology business.



#### **Clean Power Business Group**

Bangchak invests in the green power business through BCPG PLC. **BCPG** runs the power generation businesses in Thailand and overseas from various sources including solar, wind, hydropower and combined cycle natural gas





#### Natural Resources and New Business Group

Bangchak invests in upstream petroleum exploration and production (E&P) business through **OKEA ASA**, and involves in the lithium business and innovation businesses outside Thailand.



## REFINERY AND TRADING BUSINESS GROUP

Thailand's leader in the oil refining industry, with the production capacity, operating two world-class complex refineries, with a nameplate production capacity of 294,000 Barrels per Day.

#### **CHARACTERISTIC**

#### PHRA KHANONG REFINERY



Modern complex refinery with a nameplate capacity of 120 KBD



Owned distribution channels for supply chain optimization



Enhance the efficiency of refining processes for optimal benefits and stability in tandem with the reduction of carbon dioxide



Constantly develop the oil trading business stressing growth in trading market to new business partners and new products

#### **SRIRACHA REFINERY**



Complex refinery with a nameplate capacity of 174 KBD



Fluidized Catalytic Cracking (FCC)



Located near Laem Chabang deep sea port, Chonburi

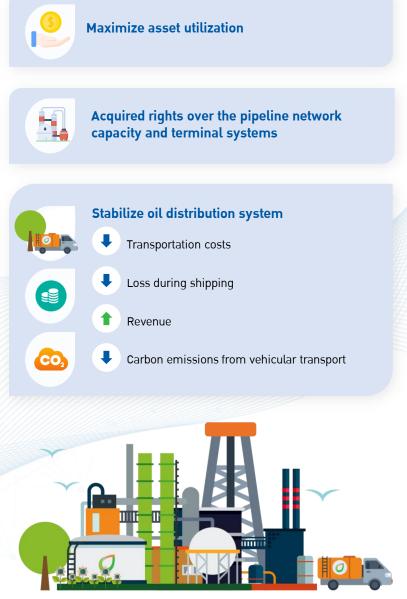
Petchem-Asphalt Refinery Flexible Operation mode with 500,000 Tons of Paraxylene

Complex refinery with a nameplate capacity of 294 KBD

## **PHRA KHANONG & SRIRACHA REFINERY**

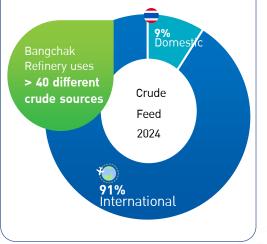


#### **INTEGRATED LOGISTICS NETWORK**



#### **CRUDE FEED**

to produce high quality and environmental friendly products



5	PRODUCTION YIELD 2024	
Ö	LPG	4%
	Gasoline	28%
7	Jet	10%
	Diesel	43%
	UO	4%
	Asphalt	1%
	Fuel oil & Intermediate	9%

## **BANGCHAK'S VISIONARY FOR LONG-TERM STRATEGY**



#### PHRA KHANONG REFINERY

- Complex refinery with a nameplate capacity of **120 KBD**
- Producing high value specialty products

## SRIRACHA REFINERY

- Complex refinery with a nameplate capacity of **174 KBD**
- Located near Laem Chabang deep sea port

### 

BCP Trading Pte. Ltd.

BCP Trading, one of leading independent

- oil trader in Singapore
- Over 20 countries for trading
  network
- More than 100 counterparties
  worldwide
- Expanded into Biofuel trading

#### REFINERY OPTIMIZATION SYNERGY ENTERPRISE

#### rose

Optimization and synergy servicesCommercial services

## SAF PRODUCT

Bangchak Sustainable Green Fuel

The first and the only one SAF production in Thailand with capacity of 7 KBD

## LOGISTICS BUSINESS

Bangkok Fuel Pipeline and Logistics Co., Ltd.

- Logistic network of pipeline, terminal, trucks and vessels.
- Expansion of terminal hub and fuel transportation to cover all parts of Thailand



Main distribution channel of oil and lubricant products through more than 2,100 service stations nationwide, and directly sell to industrial sectors, as well as providing supplementary non-oil businesses

#### **BANGCHAK'S MARKETING CHARACTERISTIC**



Aiming to maintain its service standards to guarantee maximum satisfaction from consumers. Done by turning Bangchak service stations into the "Greenovative Destination"





Emphasizing great customer experience with non-oil business and various services including Inthanin coffee shops, partner stores, and centers for lubricant replacement and car wash



Focusing on distribution and improvement of high-performance environmentally friendly green renewable fuels, embracing the gasohol and diesel products

Marketing products to airlines, industrial, transport, construction and agricultural sectors Total Service Stations Under Bangchak Group

Service Stations

Under BCP

bangch

0

752

Service Stations

Under BSRC

Inthanin

1,028

Stations

As of December 2024

#### **SERVICE STATIONS**

as of December 2024



#### **CURRENT NETWORK OPTIMIZATION**

To enhance consumer experiences

- Employ technology to advance Loyalty Program
- Develop high-performance environmentally friendly products
- Upgrade standard of customer services

#### **TOTAL SALES VOLUME**

Sales volume (Unit: ML/Year)



Total sales volume of Bangchak Group includes intercompany eliminations

\*Since 2024, sales volume represented data of Bangchak group (included BSRC)



#### **NETWORK EXPANSION**

Focus on high potential areas, with service stations of distinguished character, harmoniously customized to customer needs

#### NON-OIL BUSINESS EXPANSION

To attract more customers and support modern consumer lifestyles

#### **NON-OIL BUSINESS**

as of December 2024

Focus on expanding and developing businesses such as coffee shop, convenient stores, and car care services to enhance customer experience and induce more customers to Bangchak service stations. It became a crucial part to the expansion plan of marketing business group.

\* Inthanin

1,028

Inthanin coffee

shops



With more than 1,000 Inthanin coffee shops nationwide, both in service station and stand alone, serve 100% Arabica coffee beans roasted with specific process while giving back to the community and environment nationwide



## CLEAN POWER **BUSINESS GROUP**

Bangchak invests in the green power business through BCPG PLC. with 57.81% shareholding portion. BCPG, established in 2015 and listed in 2016, is among Asia-Pacific's leading companies in renewable energy with solar power, hydropower, wind power and natural gas businesses in Thailand, Taiwan, Laos, Vietnam, Philippines and the United States of America.

By 2025, BCPG will be a prominent renewable energy player in Asia Pacific with sustainable growth.

#### World's **Greenergy Icon**

Evolving the world though the green ways

## **Empowering Green Lifestyle**

#### **Green Expanded**

**Green Innovations** 

**Green Target** 

Continue to expand its green power production in the Asia-Pacific region by over 3,200 GWh per year.

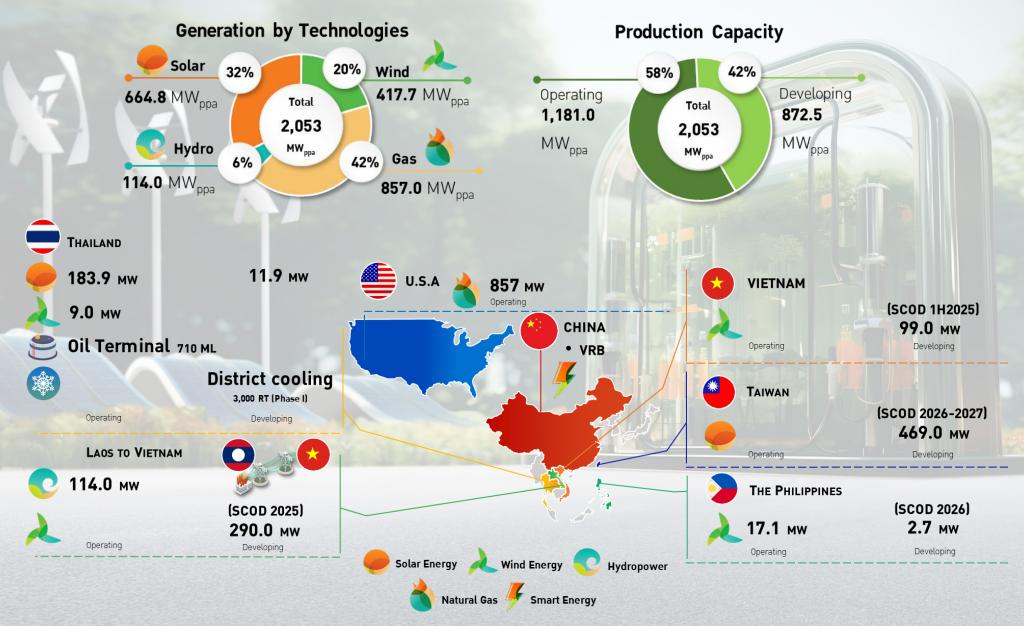
Build confidence and strength in financial position to support both short-term and long-term investment plans.

Continue investments in large energy storage system businesses to manage the use of electricity generated by green energy and to support future trends,

Commit to developing green energy innovations to respond to sustainable energy consumption and environmentallyfriendly lifestyles

Set a net-zero carbon goal by 2030 to extend a balanced world to future generations

## **Clean Power Business Footprints in 7 Countries Globally**



Remark: information as of December 2024 and Unit is Contracted capacity or equity MW



Bangchak engages in bio-based product business, including ethanol and biodiesel through BBGI PLC., with 45.00% shareholding portion BBGI is the leading biofuel producer and distributor in Thailand, and aims to become a leader in premium bio-based products and biotechnology business.

## BBGI has became a listed

company in the Stock Exchange of Thailand since 17 March 2022.

#### **Biodiesel Business**

Biodiesel is alternative fuel to replace diesel fuels produced which from natural raw materials and it is regarded as environmentally friendly clean energy.

#### **Bioethanol Business**

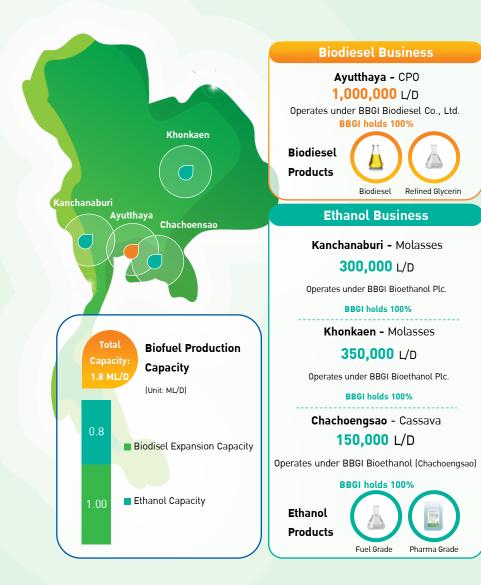
Ethanol or ethyl alcohol is one of alcohols originated from the fermentation of molasses or flour plants. It is clear, colorless liquid which is inflammable and dissolvable in water and other organic solutions. So, it is variously useful by grades of the products.

#### High Value Bio-Based Products

The group company expects to continue investing in this business sector with the focal area that are acknowledged by government, for example, the Special Economic Zone for any benefits it may cause. The group company is waiting for more research and development of the Biofuel byproduct to generate profits

### **Biofuel Business**

#### No.1 Fully Integrated Biofuel Producer in Thailand



## **High Value Bio-Based Products**

Leading and Pioneering in Thailand Synthetic Biology

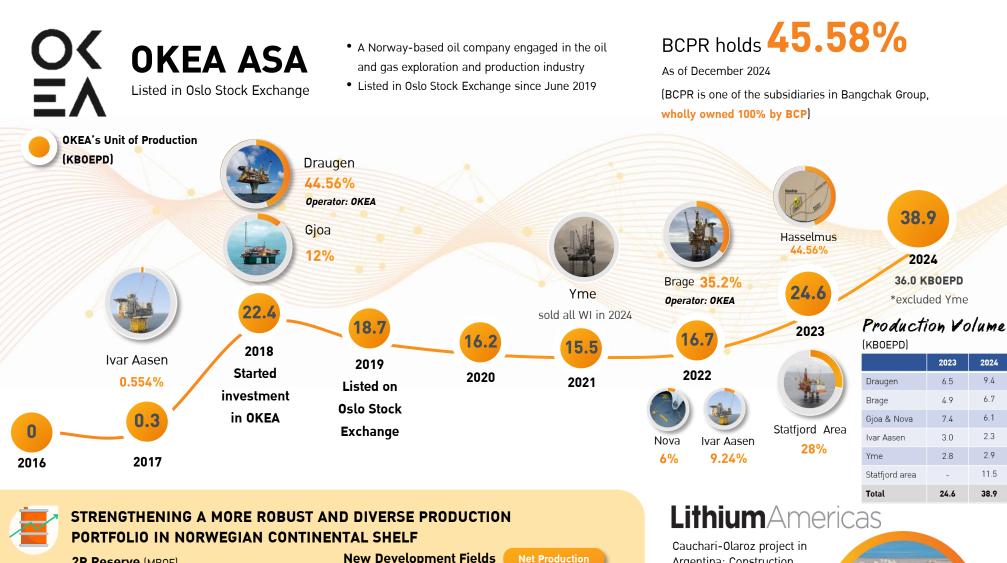






Bangchak invests in upstream petroleum exploration and production (E&P) business through OKEA ASA, and involves in the lithium business and innovation businesses **over the world**.







Cauchari-Olaroz project in Argentina: Construction underway with the first production targeted within 2024

BCP holds offtake rights of lithium carbonate up to

6,000 tpa



## **BANGCHAK INITIATIVE AND INNOVATION CENTER (BiiC)**

BiiC explores opportunities for collaboration with various partners to develop business innovation that will generate new income and profit. BiiC is divided into groups, as follows



#### Corporate Venture Capital (CVC)

Invest in global innovative and disruptive startups to create new strategic partnerships and business opportunities for Bangchak Group. Its investments has extended from green energy and bio-based businesses to hydrogen economy and carbon capture & utilization.



#### Research and Development (R&D)

Collaborate and fund research institutes and universities for joint research and development of innovative products in the field of green and bio-based technology, as well as intellectual property protection.



#### Ecosystem and Incubation (E&I)

Create an ecosystem to support innovation through collaboration and incubate the growth of internal and external startups to create new customer experiences, increase revenue and efficiency for Bangchak businesses.



#### Winnonie

#### New commercial startup from BiiC

An electric motorcycle rental platform for professional purpose that help cut the conventional costs of motorcycle payments, fuel, and maintenance into a singular all-inclusive rental service.

## **Awards & Recognitions**

#### ESG

**Top 1%** 

**Oil & Gas Refinery** and Marketing Industry

#### S&P Global

Corporate Sustainability Assessment (CSA) 2024



- SET AWARDS

  - Best Sustainability Awards (8th consecutive year)





1 of 7 Thai companies among 350 companies in Asia-Pacific

- Sustainability Awards of Honor (5th consecutive year)

#### **Business**



- Global Mike Award for Enterprise Management (2nd consecutive year)
- Seven Awards from Thailand Corporate Excellence • Awards 2024
- Superbrands 2024 for Bangchak & Inthanin •
  - **Best Investor Relations Awards**
  - SET AWARDS (2nd consecutive year)
    - Outstanding Innovative Company •

#### People

#### **Best Employer KINCENTRIC> Best** Employers Thailand 2024

#### The 1st and only Company

in Thailand's Oil Industry

- HR Asia Best Companies to Work for in Asia 2024
- Work Venture Top 50 Companies in Thailand 2024 (ranked 10th)
- UN Women 2024 Thailand WEPs Awards for Gender Inclusive Workplace



## Bangchak has adopted the **"BCG Economy Model"** to create profits, values and sustainability for the Company and stakeholders.



#### **Bio Economy**

Focusing on the productive use of biological resource through the use of technology and innovation to transform agricultural products to high-valued biological products

#### **Circular Economy**

Emphasizing the worthwhile use of resources, raw materials, and products

#### **Green Economy**

focusing on overcoming environmental issues and mitigating their impacts sustainably

#### Sustainable Development Goals





## **Bangchak Pathway to Net Zero 2050**

Target Carbon Neutrality by 2030 CO<sub>2</sub>



Target Net Zero by 2050

### reakthrough Performance

**Efficiency and Process Improvement** 



**Energy Intensity Index: Ell** 



90.5



Emphasizes high quality production processes, efficiency enhancements for Low Carbon

• Niche Product • Furnace Coating • Solar Roof



100,000 tco2 e/y in 2030 onward

Focusing on Agricultural, reforestation and Mangrove reforestation campaigns

roactive Business Growth & Transition Green Portfolio, Future Technology, 👧 🖖 **Carbon Capture and Utilization** Partnering with



**BCP**<sup>316</sup>





R

**Thailand first** Sustainable Aviation Fuel Producer 7 KBD or I ML/D COD Q2/2025 Co. Reduction 80% Compared to Conventional JET Fue

**One-Stop Solution Provider** For LNG Supply & Integrated system for logistic and industrial customer





**BFPL's fuel transportation** business. providing low-carbon fuels

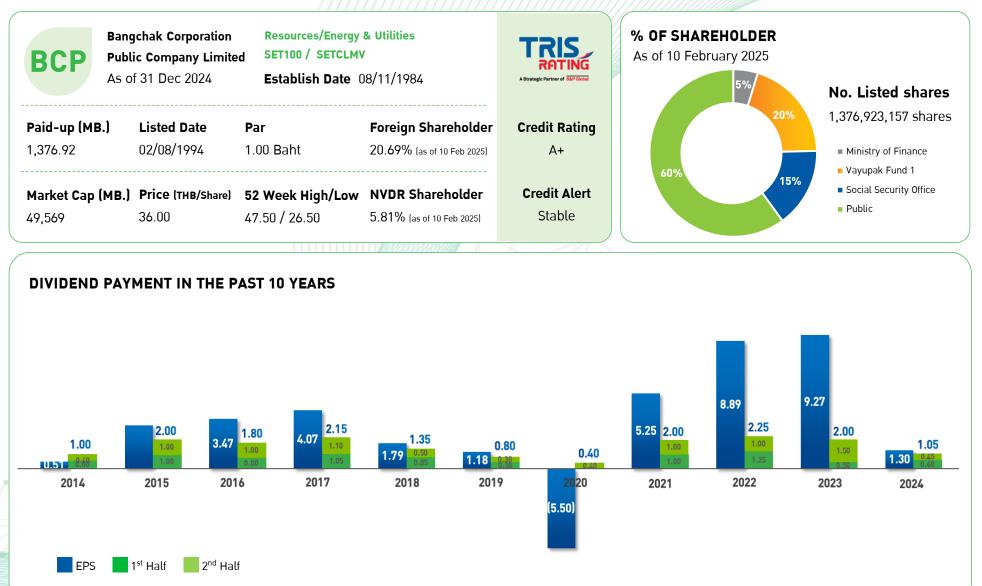




Carbon credit linked FX with Kasikorn Bank



## **STOCK INFORMATION**





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**Corporate Website** 

IR Website

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