

BANGCHAK CORPORATION PUBLIC COMPANY LIMITED

COMPANY PROFILE 2022









Bo Based Products Business

WHAT GUIDE US

evolving

Preenovation

To be the leading Asian Greenovation group, founded on good governance, through inclusiveness and sustainability

CORE VALUE



Agility& Mobility

B **Beyond Expectation**

Continuous Development

Pursuit of Sustainability

MISSION

Bangchak is committed to bringing disruptive and inclusive Greenovation to delight our customers, being a trusted partner and value creator for all stakeholders, and promoting sustainable development of society. We emphasize inclusive and sustainable business, pursue domestic and overseas expansion, embrace good corporate governance principles, and nurture a high-performance organization, learning culture and happy workplace.





BUSINESS STRATEGIES

To achieve its short-term and long-term goals, Bangchak relies on the 3Ss Strategy.





Strengthening national energy security by emphasizing upstream energy

Bangchak carries out this strategy jointly through its Refinery, Marketing, Natural Resource, and Bio-based Product Businesses by supplying, producing, and distributing refined products command a growth outlook, today we still see these businesses of Bangchak as a necessity for growing national energy demand.



Diversifying and expanding business portfolio into steady- income businesses

Bangchak manages its portfolio for growth with an investment focus on businesses with steady revenue streams as well as steady returns and low external risks, including green power plants (BCPG). To diversify risks, the company engages in risk management throughout its production chain covering assorted businesses in order to sustain volatility.

S3 Sustainability

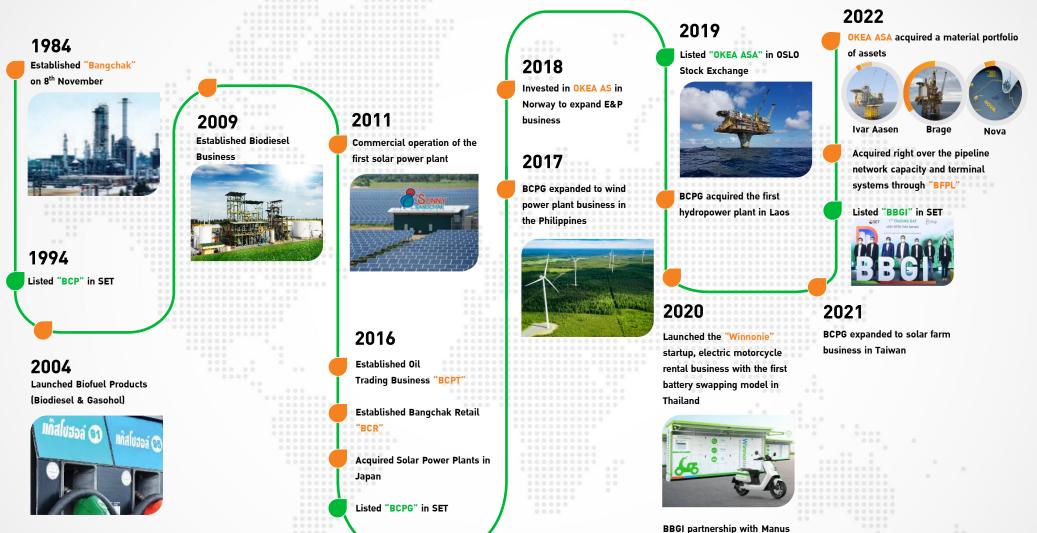
Developing new and related businesses to existing core businesses

Bangchak develops related businesses that support sustainability to accommodate future technology and change, including the lithium battery business that accommodates EV car growth. Bangchak leverages innovations benefiting the environment and society via BiiC, which focuses on the pursuit of startup investment and R&D activities to relentlessly grow green and bio-based product businesses worldwide.

38 YEARS TOWARDS SUSTAINABLE GROWTH

Listing activity

New business



Bio Inc., a Synbio technology

leader

MANAGEMENT TEAM



Mr. Chaiwat Kovavisarach
President and Group Chief Executive Officer



Mr. Somchai Tejavanija
Chief Marketing Officer & Senior Executive Vice
President, Marketing Business Group



Mr. Surachai Kositsareewong
Senior Executive Vice President, Accounting
and Finance Group



Mr. Chokchai Atsawarangsalit
Senior Executive Vice President,
Corporate Management and

Organization Development

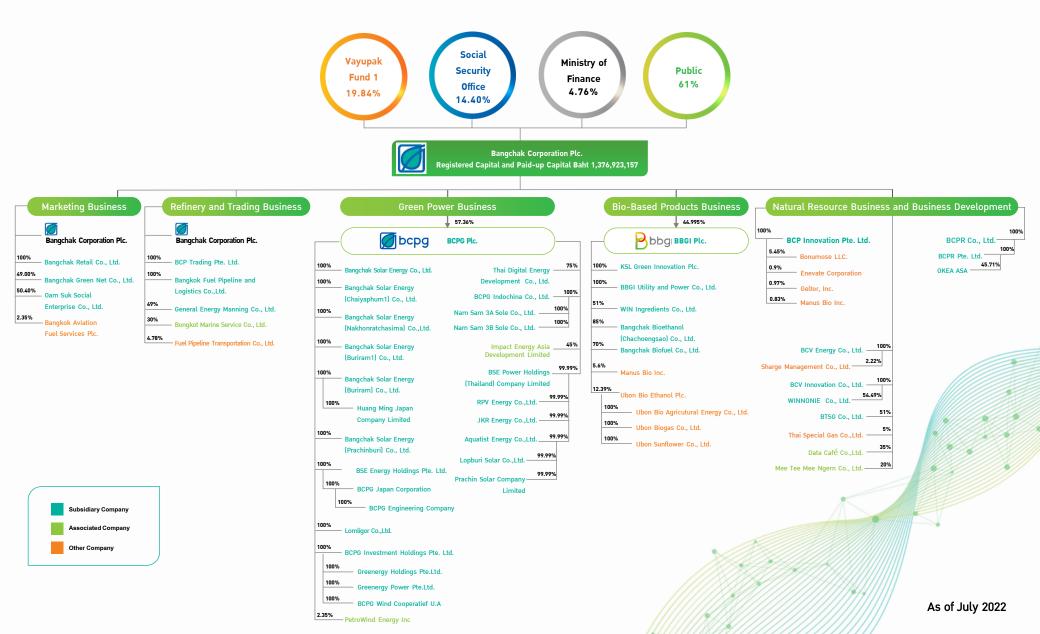


Mr. Pativat Tivasasit
Chief Operation Officer & Senior Executive
Vice President, Refinery Business Unit



Mr. Kittiphong Limsuwannarot
Senior Executive Vice President, appointed to
BBGI Public Company Limited

SHAREHOLDING STRUCTURE



BANGCHAK'S BUSINESS PORTFOLIO

Bangchak Corporation Public Company Limited, a Thai energy company engaging in business alongside social and environmental stewardship, aims to enhance national energy security with innovation-oriented businesses. This goal is to strengthen business continuity and develop sustainability for organization and Thai society. Currently, the Company covers 5 main businesses from upstream to downstream.



Refinery and Trading Business Group

Complex refinery with capacity of 120 KBD. Yields are mostly premium products in the gasoline and diesel groups and are of the government-required Euro 4 standard.

Bangchak refinery focuses on improving process energy stability and enhancing the efficiency of refining processes for optimal benefits and integration with own distribution channels.





Marketing Business Group

Distribution channels through industrial and retail channel of more than 1,200 service stations, completed with supplementary non-oil businesses and various services and products, including convenience stores, coffee shops, car care service, and lubricants, to provide customer convenience.





Green Power Business Group

Bangchak invests in the green power business through BCPG PLC. **BCPG** runs the power generation businesses in Thailand and overseas from various sources including solar, wind and hydropower.





Bio-Based Products Business Group

Bangchak engages in bio-based product business, including ethanol and biodiesel through BBGI PLC., **BBGI** is one of Thailand's largest biofuel producer and distributor, while aims to become a leader in premium bio-based products and biotechnology business





Natural Resources and New Business Group

Bangchak invests in upstream petroleum exploration and production (E&P) business through **OKEA ASA**, and involves in the lithium business and innovation businesses outside Thailand.





REFINERY AND TRADING

BUSINESS GROUP

Complex refinery with capacity of 120 KBD. Yields are mostly premium products in the gasoline and diesel groups and are of the government-required Euro 4 standard. Bangchak refinery focuses on improving process energy stability and enhancing the efficiency of refining processes for optimal benefits and integration with own distribution channels.



Complex refinery with capacity of

120

KBD

BANGCHAK'S MARKETING CHARACTERISTIC



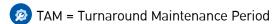
Modern complex refinery with a nameplate capacity of 120,000 Barrel per day

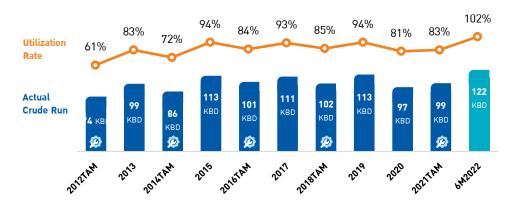


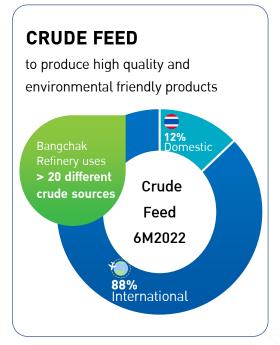
Enhance the efficiency of refining processes for optimal benefits and stability in tandem with the reduction of carbon dioxide

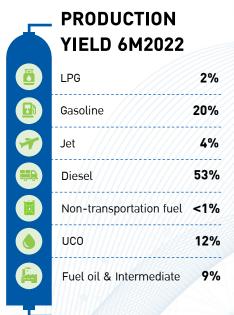


PRODUCTION PROFILE









TURNAROUND MAINTENANCE CYCLE EXTENSION

From every other year, the schedule has become



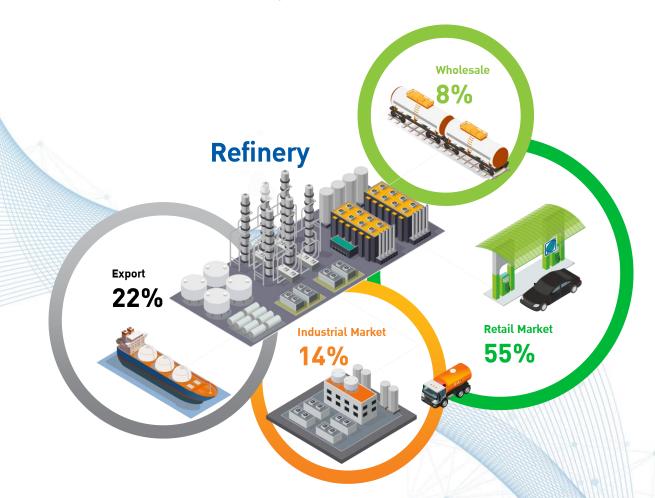
INTEGRATED LOGISTICS NETWORK



DISTRIBUTION CHANNELS

TOTAL SALES VOLUME

Unit: % Portion of total sales volume in 6M/2022



OIL TRADING BUSINESS

Operated by BCP Trading Pte. Ltd., covering Asia-Pacific region, Australia and United States of America and continuously expanding to cover more transactions including



More Product Varieties



Derivatives Trading



BCPT HQ in Singapore

TRADING VOLUME (MBBL)





BUSINESS GROUP

Main distribution channel of oil and lubricant products through more than 1,300 service stations nationwide, and directly sell to industrial sectors, as well as providing supplementary non-oil businesses

BANGCHAK'S MARKETING CHARACTERISTIC



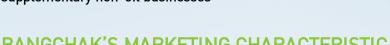
Aiming to maintain its service standards to guarantee maximum satisfaction from consumers. Done by turning Bangchak service stations into the "Greenovative Destination"

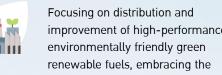
partner stores, and centers for lubricant



improvement of high-performance gasohol and diesel products

Marketing products to airlines, industrial, transport, construction and agricultural







Service Stations





SERVICE STATIONS as of June 2022 Standard Type CO-OP TYPE 687 614 Sites Sites Sites

CURRENT NETWORK OPTIMIZATION

To enhance consumer experiences

- Employ technology to advance Loyalty Program
- Develop high-performance environmentally friendly products
- Upgrade standard of customer services

NETWORK EXPANSION

Focus on high potential areas, with service stations of distinguished character, harmoniously customized to customer needs

NON-OIL BUSINESS EXPANSION

To attract more customers and support modern consumer lifestyles

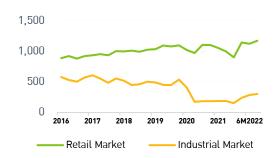
HISTORICAL MARKET SHARE

(Unit: %)



TOTAL SALES VOLUME

Sales volume has recovered to pre-COVID level (Unit: ML/Quarter)



NON-OIL BUSINESS

as of June 2022

Focus on expanding and developing businesses such as coffee shop, convenient stores, and car care services to enhance customer experience and induce more customers to Bangchak service stations. It became a crucial part to the expansion plan of marketing business group.

886
Inthanin coffee shops

*
Inthanin
Inthanin

With more than 800 Inthanin coffee shops nationwide, both in service station and stand alone, serve 100% Arabica coffee beans roasted with specific process while giving back to the community and environment nationwide





GREEN POWER BUSINESS GROUP

Bangchak invests in the green power business through BCPG PLC. with 57.46% shareholding portion. BCPG, established in 2015 and listed in 2016, is among Asia-Pacific's leading companies in renewable energy with solar power, hydropower and wind power businesses in Thailand, Japan, Taiwan, Laos, Vietnam and the Philippines.

By 2025, BCPG will be a prominent renewable energy player in Asia Pacific with sustainable growth.



Evolving the world though the green ways

Greenergy Icon

Empowering Green Lifestyle

Green Expanded





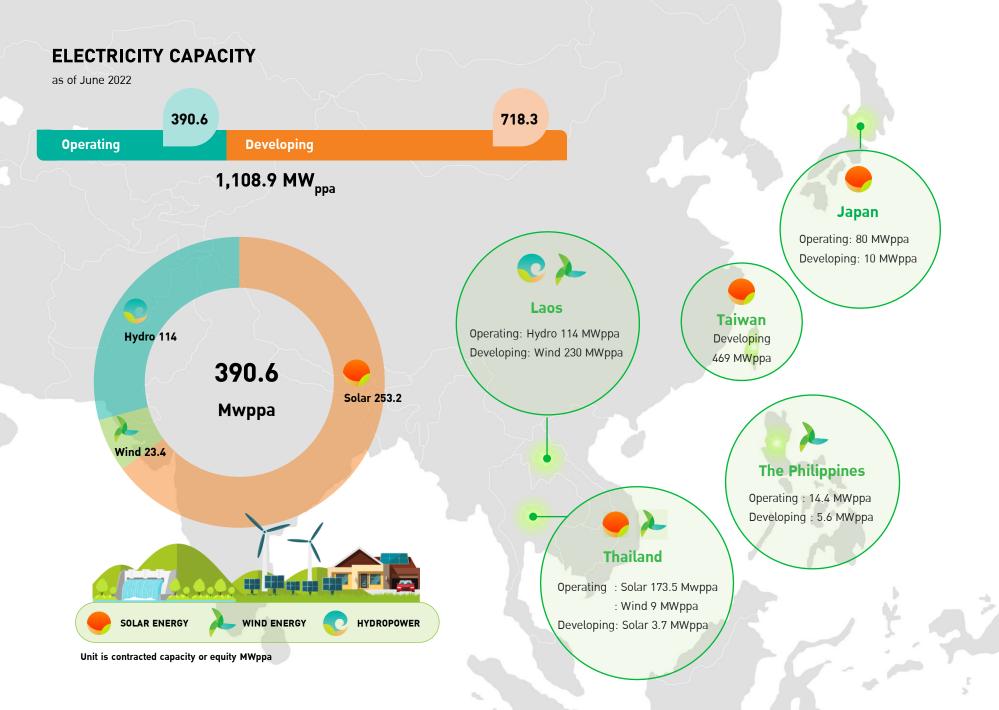
Continue to expand its green power production in the Asia-Pacific region by over 3,200

GWh per year.

Build confidence and strength in financial position to support both short-term and long-term investment plans. Continue investments in large energy storage system businesses to manage the use of electricity generated by green energy and to support future trends

Commit to developing green energy innovations to respond to sustainable energy consumption and environmentally-friendly lifestyles

Set a net-zero carbon goal by 2030 to extend a balanced world to future generations





BIO-BASED PRODUCTS **BUSINESS GROUP**

Bangchak engages in bio-based product business, including ethanol and biodiesel through BBGI PLC., with 44.99% shareholding portion BBGI is No. 1 biofuel producer and distributor in Thailand, and aims to become a leader in premium bio-based products and biotechnology business.



BBGI has became a listed company in the Stock Exchange of Thailand since 17 March 2022.

Biodiesel Business

Biodiesel is alternative fuel to replace diesel fuels produced which from natural raw materials and it is regarded as environmentally friendly clean energy.

Bioethanol Business

Ethanol or ethyl alcohol is one of alcohols originated from the fermentation of molasses or flour plants. It is clear, colorless liquid which is inflammable and dissolvable in water and other organic solutions. So, it is variously useful by grades of the products.

High Value Bio-Based Products

The group company expects to continue investing in this business sector with the focal area that are acknowledged by government, for example, the Special Economic Zone for any benefits it may cause. The group company is waiting for more research and development of the Biofuel byproduct to generate profits

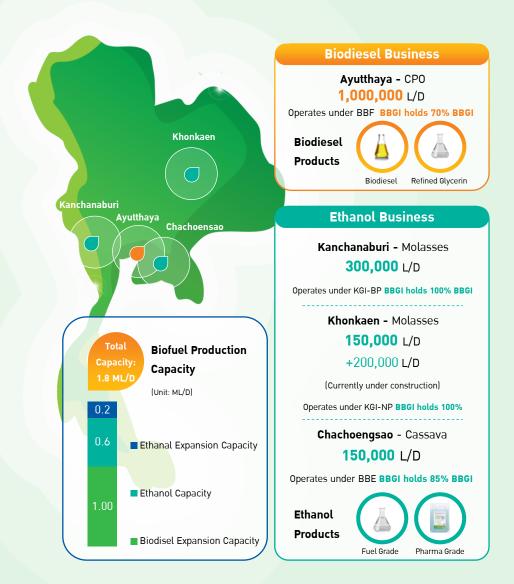






Biofuel Business

No.1 Fully Integrated Biofuel Producer in Thailand



High Value Bio-Based Products

Leading and Pioneering in Thailand
Synthetic Biology





OKEA ASA Listed in Oslo Stock Exchange

- A Norway-based oil company engaged in the oil and gas exploration and production industry
- Listed in Oslo Stock Exchange since June 2019

BCPR holds 45.71%

As of May 2022

(BCPR is one of the subsidiaries in Bangchak Group, wholly owned 100% by BCP.)

Current Asset in Production



44.56%
Draugen
Operator: OKEA



12% Gjoa



15% Yme



2.77%-*9.24% Ivar Aasen

New Acquisitions



6% Nova

Brage
Operator: OKEA

35.2%

*Transaction is expected to complete in Q4/22

STRENGTHENING A MORE ROBUST AND DIVERSE PRODUCTION PORTFOLIO IN NORTH SEA

2P Reserves (mmboe)

48.3

+13.2

+27%

OKEA Pre-Acquisition

After Acquisition

Production

2022 exit rate: 25 Kboepd 2023: 25-27 Kboepd

LithiumAmericas

Cauchari-Olaroz project in Argentina: Construction underway with the first production targeted within 2022

BCP holds offtake rights of lithium carbonate up to

6,000 tpa





BANGCHAK INITIATIVE AND INNOVATION CENTER (BiiC)

BiiC explores opportunities for collaboration with various partners to develop business innovation that will generate new income and profit. BiiC is divided into groups, as follows



Corporate Venture Capital (CVC)

Invest in global innovative and disruptive startups to create new strategic partnerships and business opportunities for Bangchak Group. Its investments has extended from green energy and bio-based businesses to hydrogen economy and carbon capture & utilization.



Research and Development (R&D)

Collaborate and fund research institutes and universities for joint research and development of innovative products in the field of green and bio-based technology, as well as intellectual property protection.



Ecosystem and Incubation (E&I)

Create an ecosystem to support innovation through collaboration and incubate the growth of internal and external startups to create new customer experiences, increase revenue and efficiency for Bangchak businesses.



Winnonie

New commercial startup from BiiC

An electric motorcycle rental platform for professional purpose that help cut the conventional costs of motorcycle payments, fuel, and maintenance into a singular all-inclusive rental service.

successfully raised 80 MB for a Series A early 2022





AWARDS & RECOGNITIONS IN 2021

Over 40 awards of pride

Leadership and **Management Awards**

- Thailand Corporate Excellence Awards 2021
 - 2021 Corporate Governance Asia -Asia's Best CEO, CFO, and Investor Relations company

Corporate Image and CSR Awards

- Superbrands 2021 (Bangchak & Inthanin)
- Asia's Influential Brands Top Brand
- UN Women 2021 Thailand WEPs Awards

Sustainability and Corporate Governance Awards

- Thailand Sustainability Investment (THIS) listed companies 2021
- Global Good Governance (3G)
- An outstanding Low Carbon Award
- Sustainability Disclosure
- Carbon Reduction Label and Trophy

Innovation Awards

- Global Brands Awards Excellence in Sustainable Greenovation
- CFI.co Award 2021 (Capital Finance International) for Best Sustainable Innovation Strategy (Thailand)
- Most Innovative Knowledge Enterprise Award (Thailand MIKE Award 2021)





Bangchak has adopted the "BCG Economy Model" to create profits, values and sustainability for the Company and stakeholders.



Bio Economy

Focusing on the productive use of biological resource through the use of technology and innovation to transform agricultural products to high-valued biological products

Circular Economy

Emphasizing the worthwhile use of resources, raw materials, and products

Green Economy

focusing on overcoming environmental issues and mitigating their impacts sustainably

Sustainable Development Goals



















Sustainability Award

Silver Class 2022





OUR PATH TO NET ZERO

Aims toward Sustainable Growth and Low-carbon Society





3

Efficiency and Process Improvement = 30%



Conserving Nature and Society

1

Green and Blue Carbon = 10%



Target Carbon Neutrality by

2030



Proactive Business Growth and Transition

6

Green Portfolio, Future Technology and Carbon Offset = 60%



Target Net Zero by

2050



Net Zero Ecosystem

Ecosystem Creation



BCP NET Strategy Plan

STOCK INFORMATION



Bangchak Corporation Public Company Limited Resources/Energy & Utilities SET100 / SETCLMV / SETTHSI

As of 30 Jun 2022

Establish Date 08/11/1984

Paid-up (MB.) **Listed Date** Par

Foreign Shareholder

1,376.92

02/08/1994

1.00 Baht

13.22%

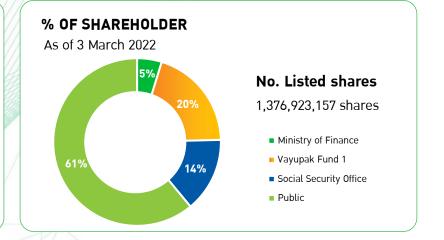
Market Cap (MB.) Price (B/Share) 52 Week High/Low NVDR Shareholder

43,028.85

31.25

32.75 / 22.60

12.92%







BANGCHAK CORPORATION PUBLIC COMPANY LIMITED

2098 M Tower Building, 8th Floor, Sukhumvit Road, Phra Khanong Tai, Phra Khanong, Bangkok 10260 Thailand.

Tel.: +66 2335 8663, +66 2335 8518, +66 2335 4370

Email: ir@bangchak.co.th



Corporation Website



IR Website

DISCLAIMER

The information contained herein is being furnished on a confidential basis for discussion purposes only and only for the use of the recipient, and may be subject to completion or amendment through the delivery of additional documentation. Except as otherwise provided herein, this document does not constitute an offer to sell or purchase any security or engage in any transaction. The information contained herein has been obtained from sources that Bangchak Corporation Public Company Limited ("BCP") considers to be reliable; however, BCP makes no representation as to, and accepts no responsibility or liability for, the accuracy or completeness of the information contained herein. Any projections, valuations and statistical analyses contained herein have been provided to assist the recipient in the evaluation of the matters described herein; such projections valuations and analyses may be based on subjective assessments and assumptions and may utilize one among alternative methodologies that produce differing results; accordingly, such projections, valuations and statistical analyses are not to be viewed as facts and should not be relied upon as an accurate representation of future events. The recipient should make an independent evaluation and judgment with respect to the matters contained herein.