

Analyst Meeting Q1/2023

# Bangchak Corporation Plc

May 16, 2023



# Disclaimer

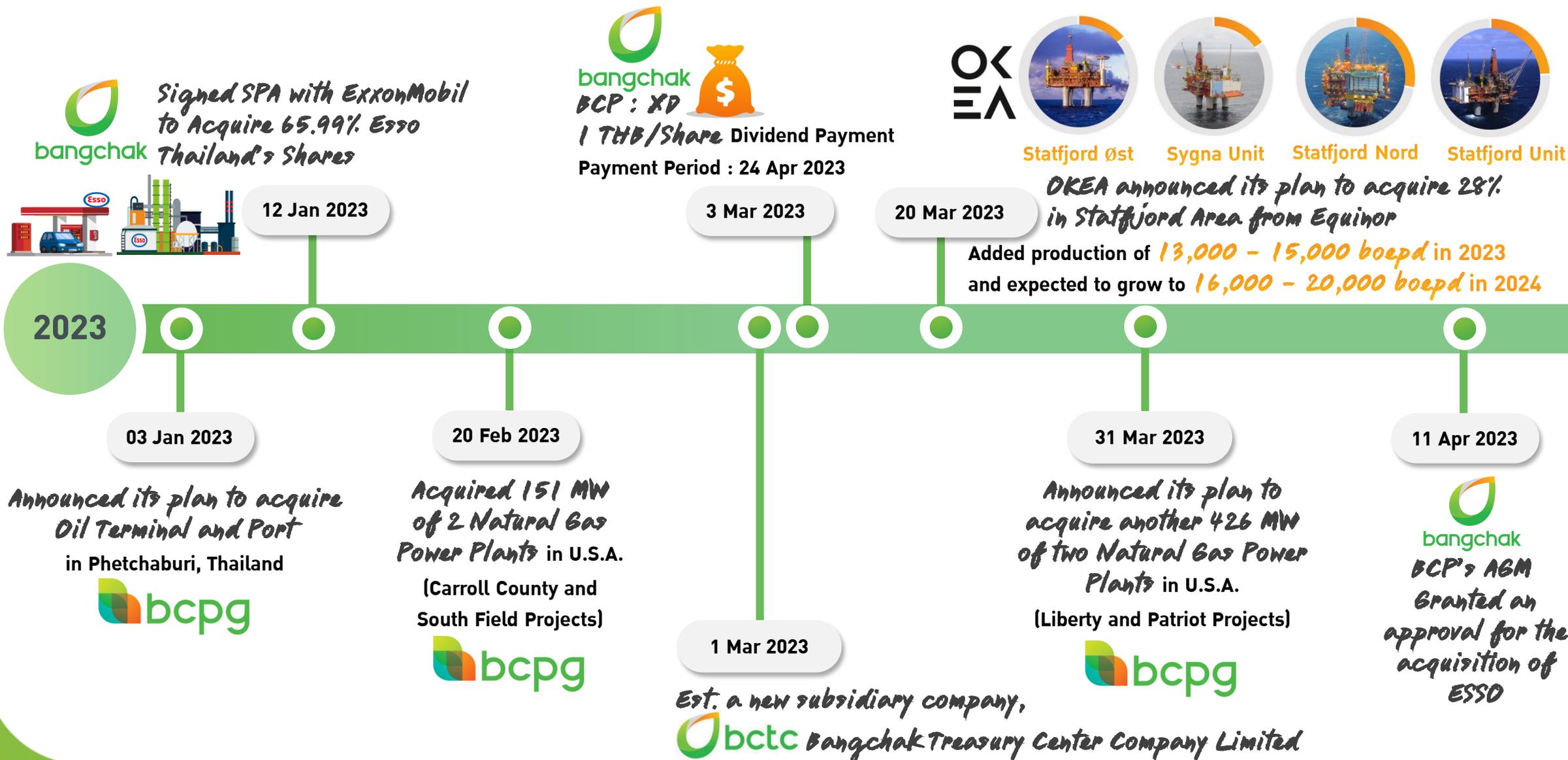
The information contained herein is being furnished on a confidential basis for discussion purposes only and only for the use of the recipient, and may be subject to completion or amendment through the delivery of additional documentation. Except as otherwise provided herein, this document does not constitute an offer to sell or purchase any security or engage in any transaction.

The information contained herein has been obtained from sources that Bangchak Corporation Public Company Limited (“BCP”) considers to be reliable; however, BCP makes no representation as to, and accepts no responsibility or liability for, the accuracy or completeness of the information contained herein.

Any projections, valuations and statistical analyses contained herein have been provided to assist the recipient in the evaluation of the matters described herein; such projections, valuations and analyses may be based on subjective assessments and assumptions and may utilize one among alternative methodologies that produce differing results; accordingly, such projections, valuations and statistical analyses are not to be viewed as facts and should not be relied upon as an accurate representation of future events. The recipient should make an independent evaluation and judgment with respect to the matters contained herein.



# Key Significant Events in 2023



# Agenda



01

**Bangchak Group Performance**

02

**Bangchak Group Going Forward**



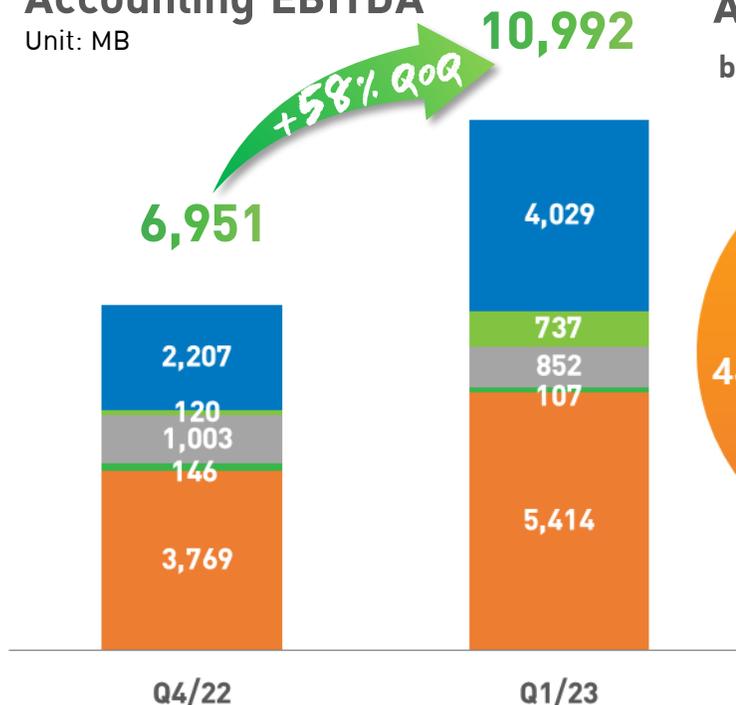
# Bangchak Group Performance

# Q1/2023 Bangchak Group's Key Performance Highlights



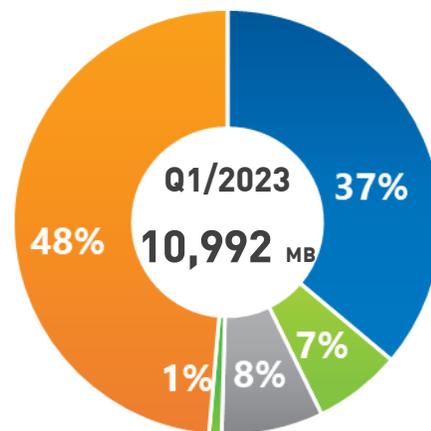
## Accounting EBITDA

Unit: MB



## Accounting EBITDA

breakdown by business unit



**+** **Refinery and Oil Trading Business**

**+83% QoQ**, Successfully upheld a consistent level of production capacity, with its **average record high of 125 KBD**, also **recognized a gain from oil hedging and lower impact on inventory loss**

**+** **Marketing Business**

**>100% QoQ**, The **increase in total marketing margin** was mainly due to lower average finished oil prices, together with the unfreezed price cap and a lower contribution in diesel oil fund

**-** **Power Business**

**-15% QoQ**, Mainly from **Hydro Power Plant** has fully paused its **operation** in preparation for electricity selling from Laos to Vietnam

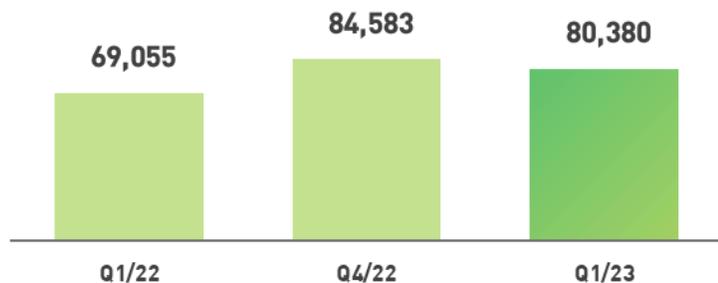
**-** **Bio-Based Products Business**

**-26% QoQ**, **Lower sales volume** particularly from **Ethanol Business** due to the optimal sale management plan

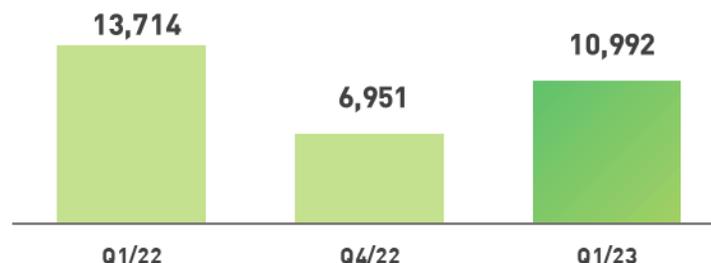
**+** **Natural Resources Business**

**+44% QoQ**, The **significant increase in production and sales volume was** mainly due to the full recognition of operational performance after acquiring Wintershall Dea Norge AS on November 1, 2022

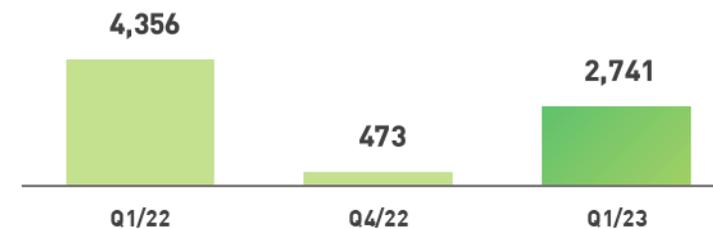
### Total Revenue (MB)



### Accounting EBITDA (MB)



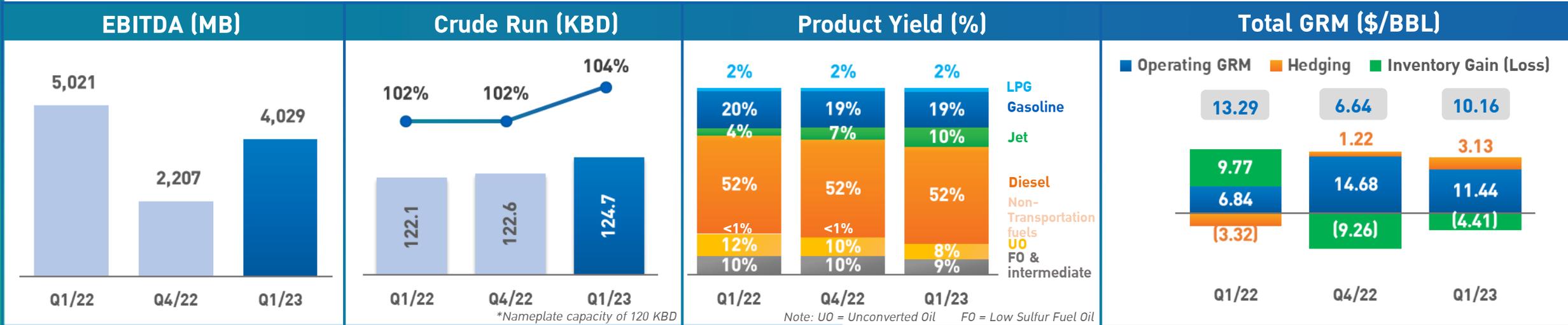
### PAT (MB)



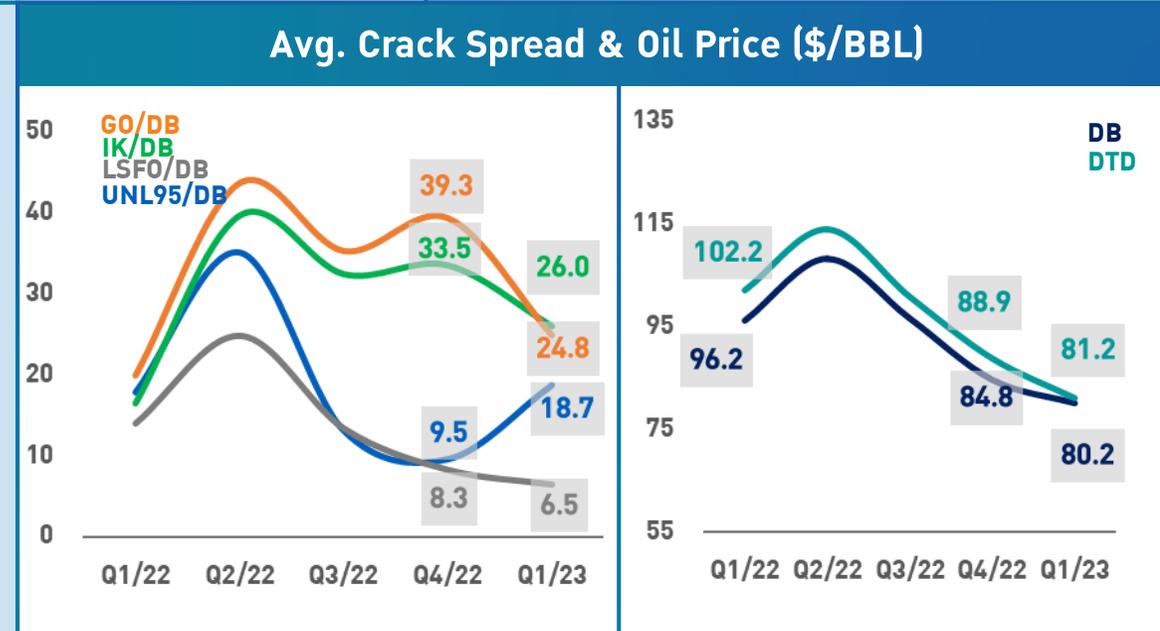
(attributable to owners of parent)



# Refinery and Oil Trading Business



- Run rate was the first-time achieved record high of 125 KBD in Q1/2023.
- Reported **operating GRM of 11.44 \$/bbl** with a decline of 3.24 \$/bbl, primarily attributed to the diminished crack spread of diesel product (GO-DB) aligning with the prevailing global market conditions due to the easing of tight supply, as the sanctions imposed by European nations on Russian crude production did not cause significant disruption as initially projected by the market.
- Recorded **gain from fair value of oil hedging of 3.13 \$/bbl** due to the downward trend in the crack spreads.
- **Inventory loss of 1,687 MB (Net NRV)**, as the decline in global oil prices demonstrated a relatively lesser deceleration in contrast to the preceding quarter.

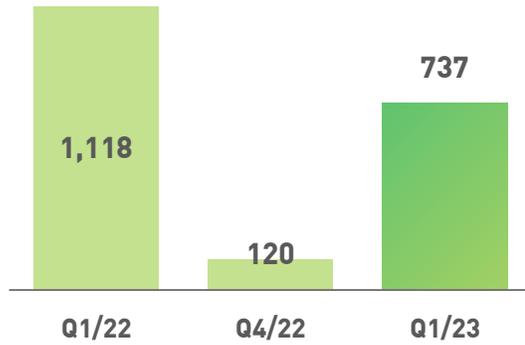




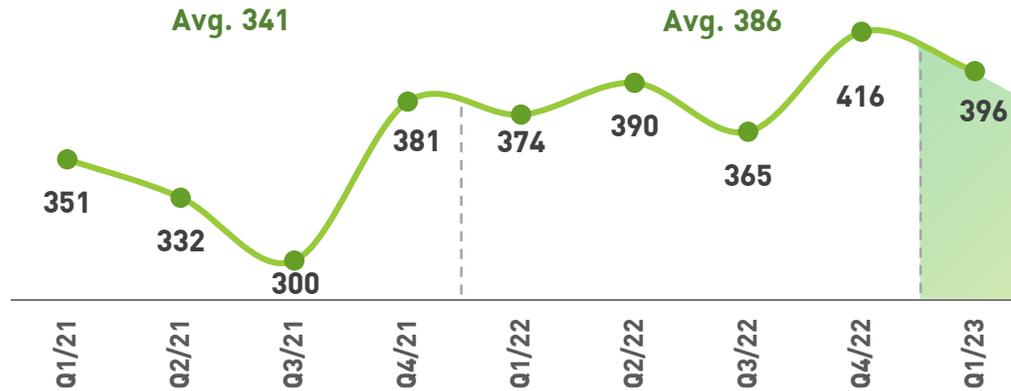
# Marketing Business



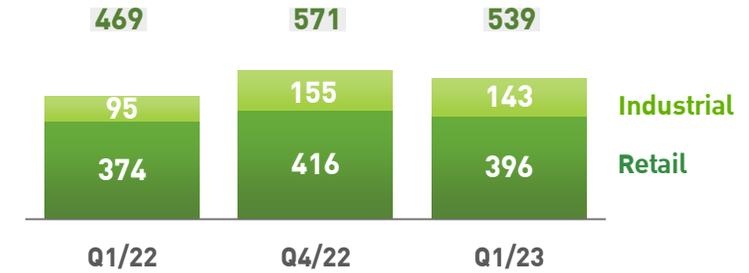
## EBITDA (MB)



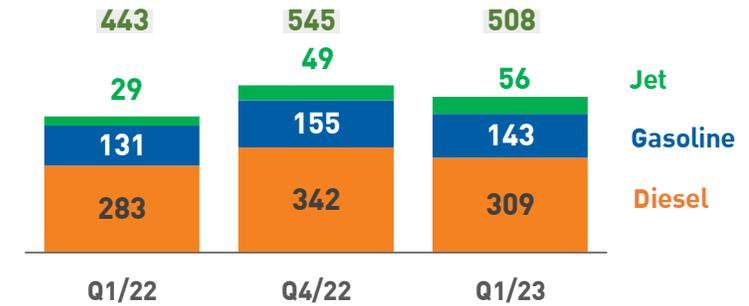
## RM Sales Volume (ML/MO)



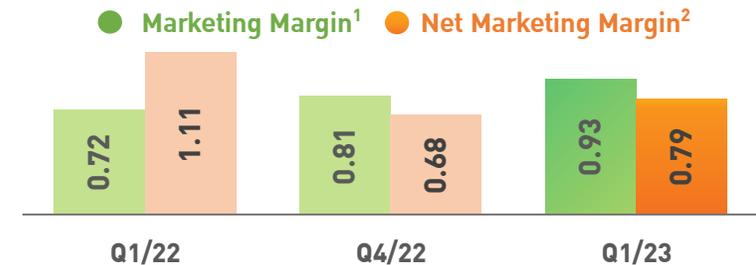
## Sales Volume by Customer (ML/MO)



## Sales Volume by Key Product (ML/MO)



## Marketing Margin (Baht/Liter)



- **Total sales volume declined 6% QoQ** mainly due to the peak of travel season in the previous quarter.
- **Net marketing margin per unit improved 16% QoQ** mainly from
  - The quarter witnessed an increase in marketing margin per unit, primarily attributable to lower average finished oil prices driven by the prevailing global market conditions.
  - Additionally, the market price underwent a suitable marketing margin adjustment, and lower contribution for diesel to the Oil Fuel Fund per the policy of Energy Policy and Planning office (EPP0)
- **Recorded an inventory loss** attributed to the downward trend in refined product prices.

Note: <sup>1</sup> Marketing Margin of Bangchak and BGN (excluding inventory gain/(loss) and NRV)  
<sup>2</sup> Net Marketing Margin of Bangchak and BGN (including inventory gain/(loss) and NRV)

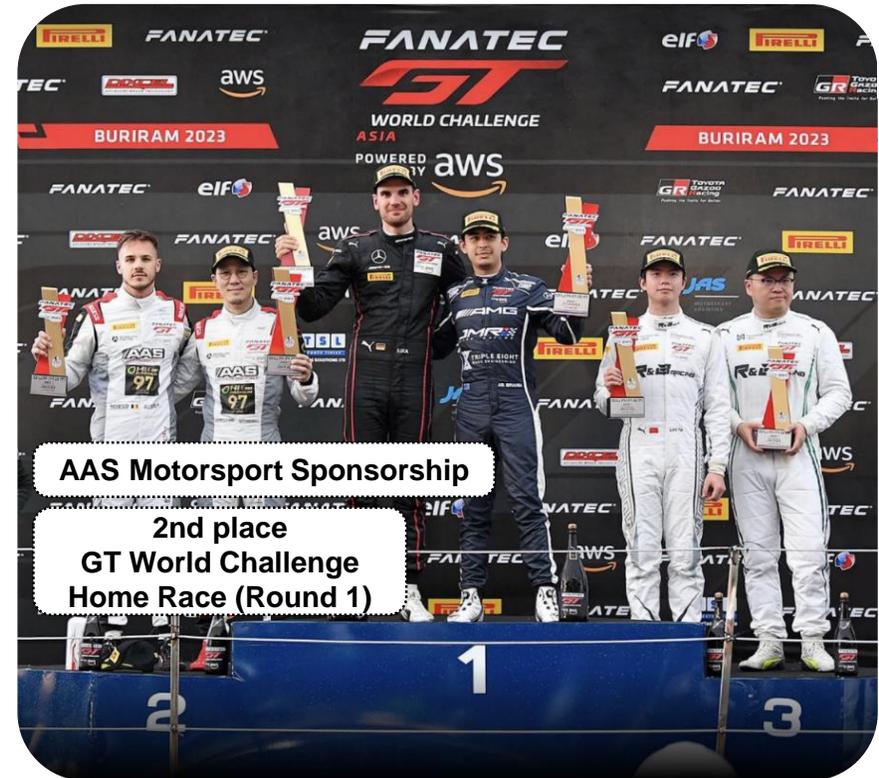
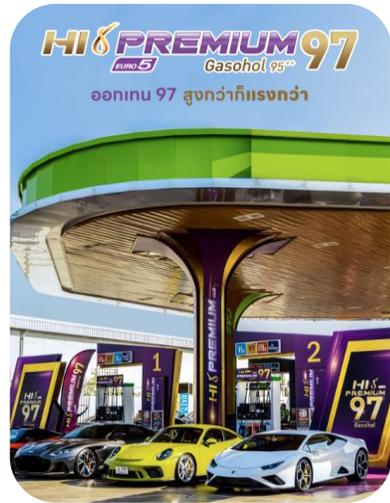


# Launching High Premium Product



## Best in class, Premium quality Gasohol 97

- Highest Octane level
- Euro 5 Standard
- Revolutionary Additives in Bangchak's 'Hi Premium 97' Achieve **Immaculate Injector Cleaning** at Unmatched World-Class Standards
- Remarkable **Acceleration Boost with 4.1% increased** (US Laboratory Accreditation)
- **Covering 121 Service Stations** in major areas

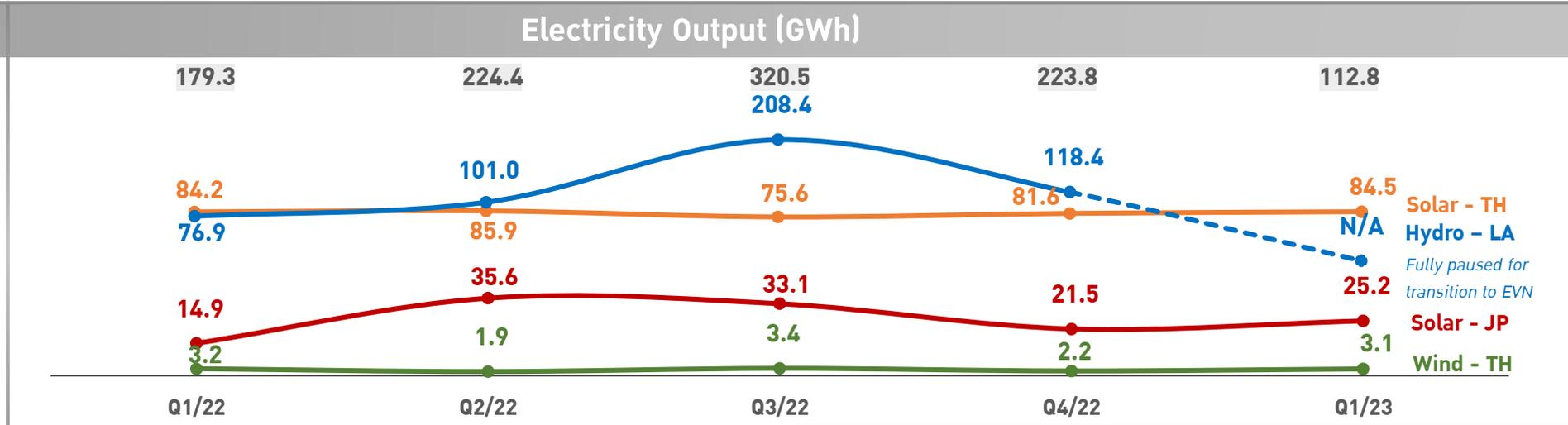
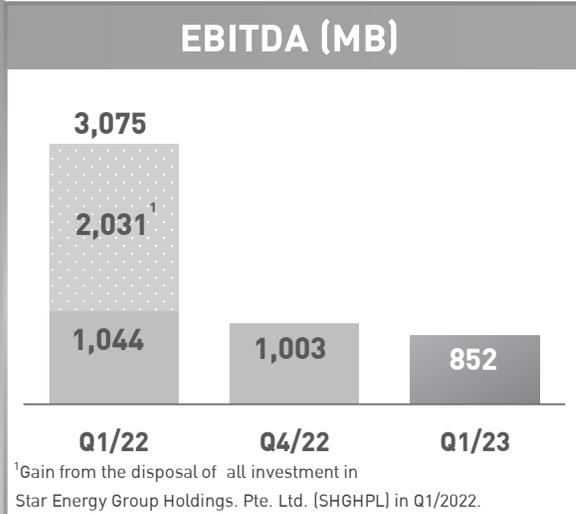


AAS Motorsport Sponsorship

2nd place  
GT World Challenge  
Home Race (Round 1)



# Green Power Business



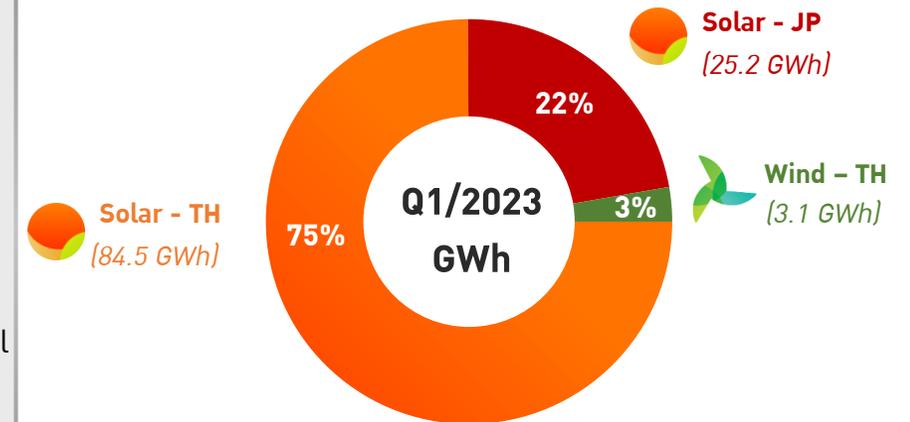
**Electricity sales -50% QoQ**, mainly caused by the transition phase of hydropower plant

- **Laos hydropower plant has been paused in preparation to transit their electricity output to Vietnam Electricity (EVN)** since late Q4/2022 through all Q1/2023.

- **Solar and Wind projects generated higher output** in this quarter supporting by the seasonal factor. Share of profit reported 40 MB (+>100% QoQ). This quarter BCPG recognized **additional contribution from the new combined cycle gas turbine power plants in the USA commencing since March 2023.**

**A reversal of impairment was recorded on Chiba 2 (10MW), Solar project in Japan**, owing to its successful resumption of the construction process and the expectation of its timely commercialization as planned.

### Sellable Output Breakdown by Power Types

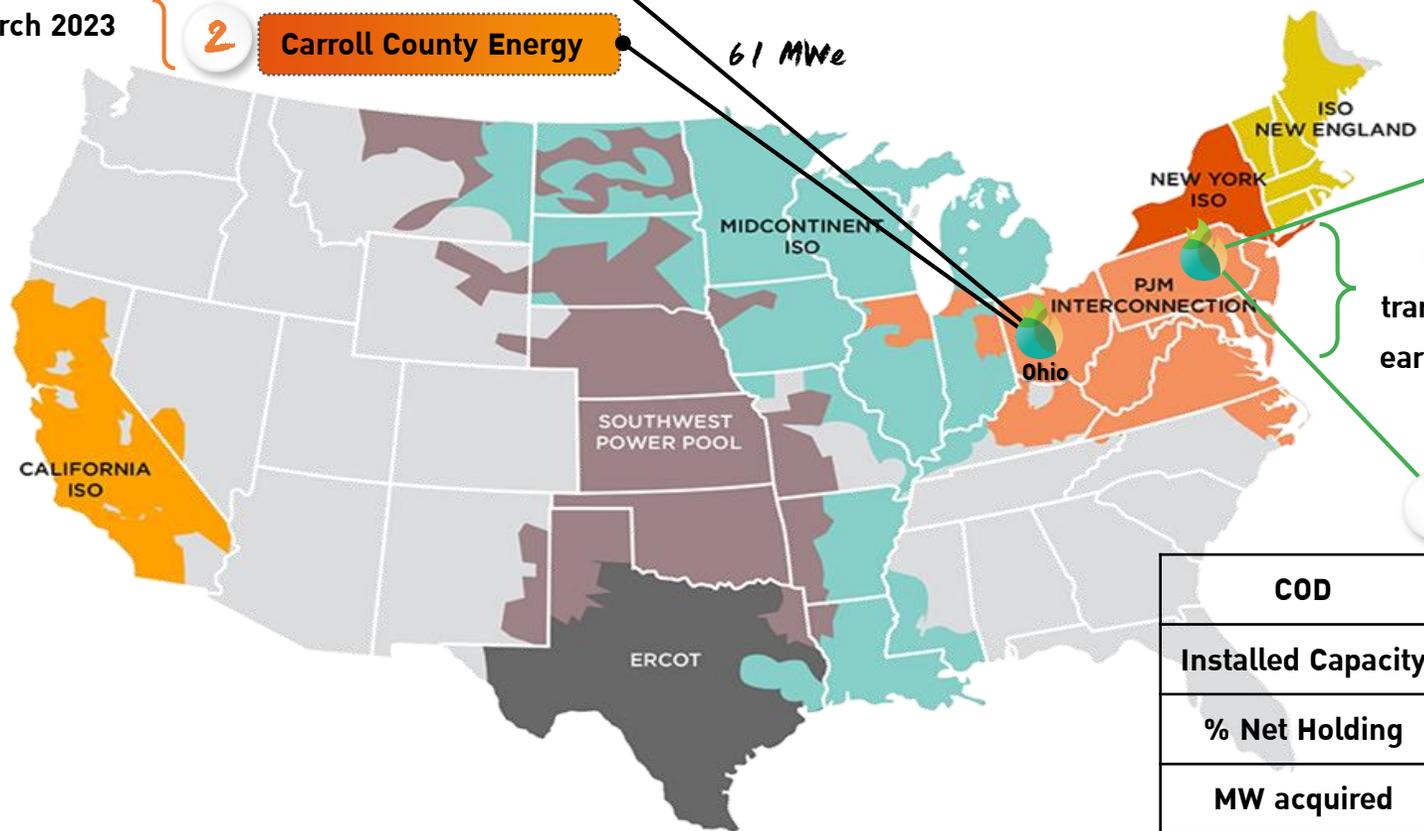




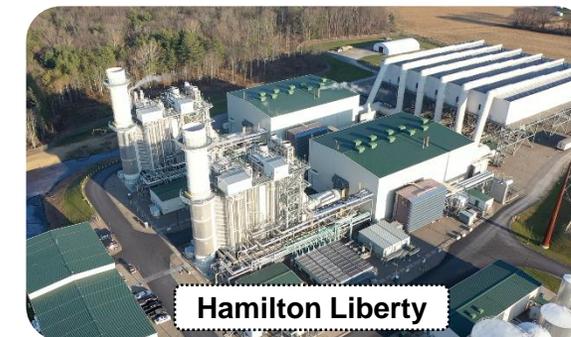
BCPG's Investments in Operational asset **577 MWe**

Realized in  
March 2023

- 1 South Field Energy 90 MWe
- 2 Carroll County Energy 61 MWe



Closing transaction in early Q3/2023



COD	July 2016
Installed Capacity	848 MW
% Net Holding	25.0%
MW acquired	212 MWe

4 Hamilton Patriot

COD	July 2016
Installed Capacity	857 MW
% Net Holding	25.0%
MW acquired	214 MWe

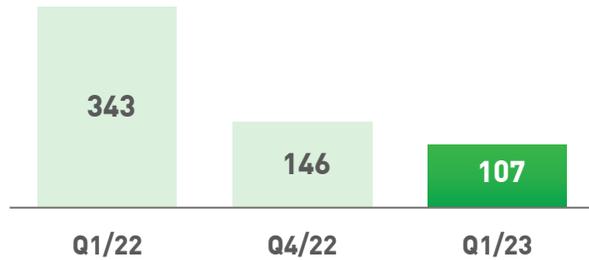




# Bio-Based Products Business

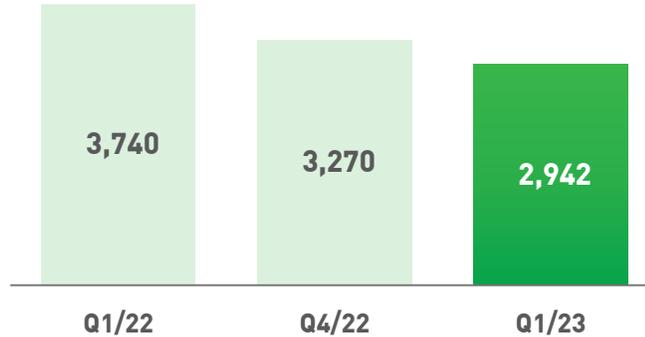


## EBITDA (MB)

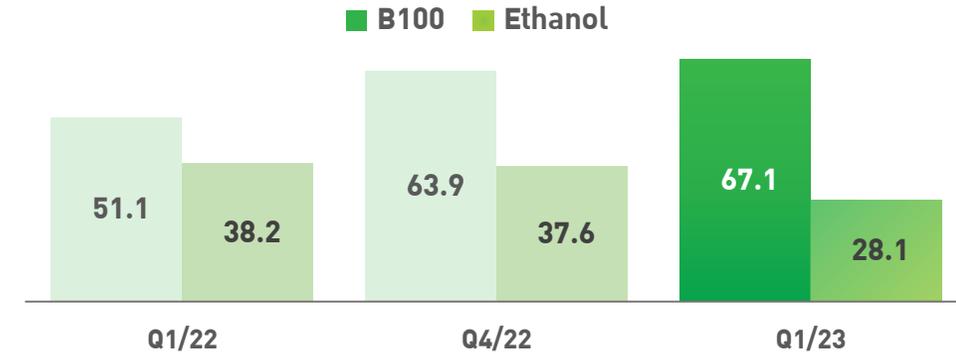


<sup>1</sup>Included a gain on fair value adjustment 616 MB.

## Revenue (MB)

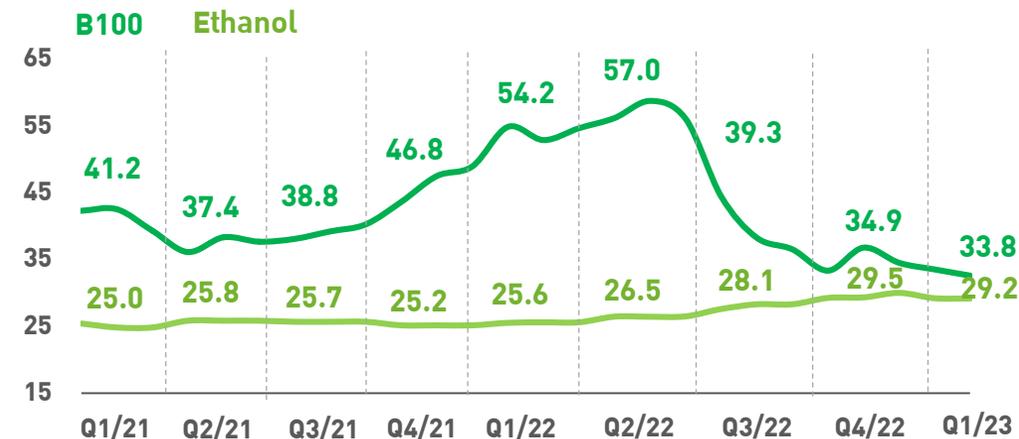


## Sales Volume (ML)



- **Ethanol business revenue declined QoQ**, attributable to 25% decreased sales volume due to the optimal sale management plan.
- **Biodiesel business had lower costs** thanks to the decrease in raw material, utility and chemicals.
- **SG&A rose** attributed to various factors, including the temporary shutdown at the ethanol plant in Khonkaen during the quarter, as well as there were additional expenditures related to the promotion of high-value bio-based products and the development of new products

## Avg. Market Price (Baht/Liter)



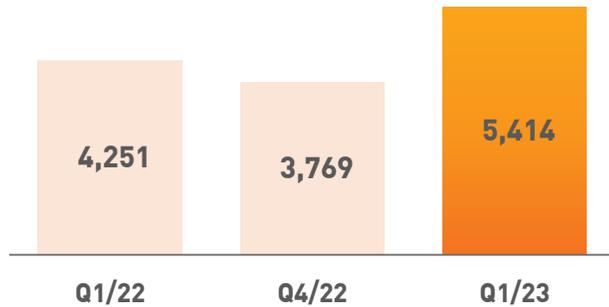
Source: EPPD



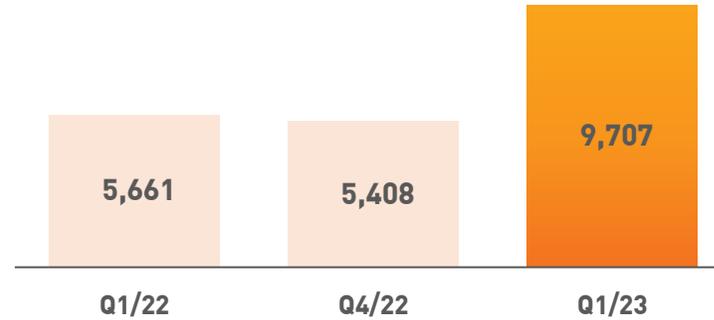
# Natural Resources Business



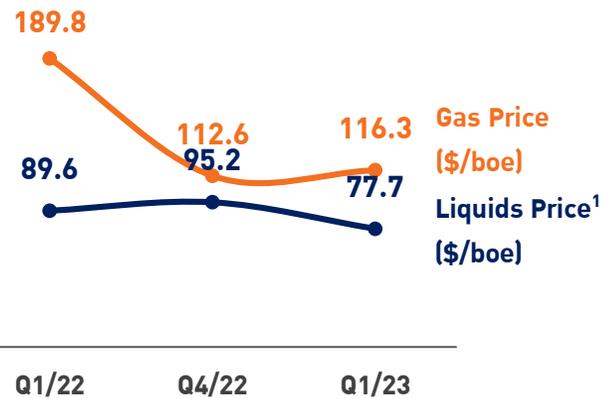
## EBITDA (MB)



## Revenues from Crude Oil and Gas Sales (MB)

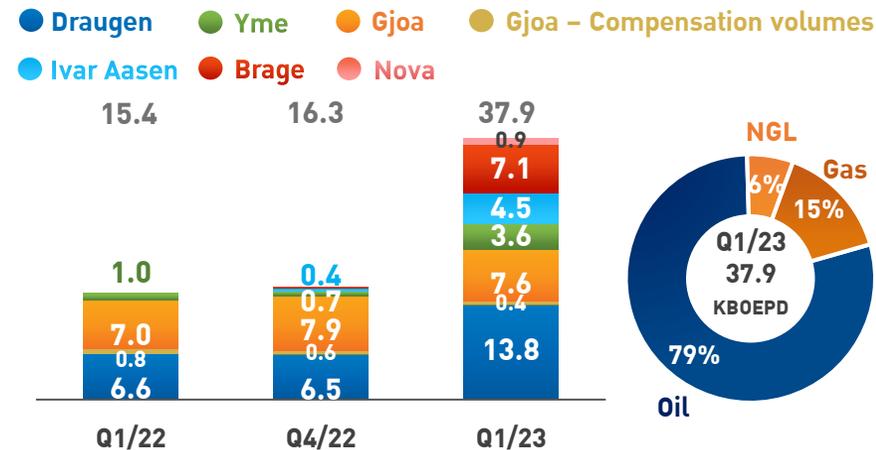


## Realized Price



<sup>1</sup>Comprising of crude and NGL price

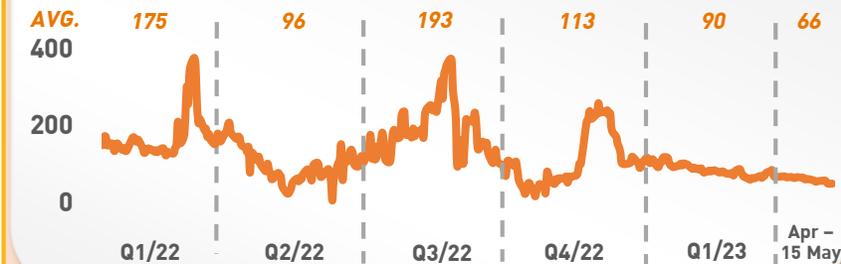
## Sales Volumes (KBOEPD)



OKEA has once again reported another remarkable Record-High Operating Income and EBITDA, supported by

- OKEA's sale volume grew by over 100% QoQ, exceeding contracted production capacity, due to
  - Overlifting position in 1Q23 due to the successful lifting of two cargoes from the Draugen field
  - Full-quarter revenue recognition from the recently acquired Brage field from Wintershall Dea
- Despite the average selling oil (liquid) price's decline in alignment with the global oil market attributed to looming concerns over a global economic slowdown, natural gas prices experienced a modest increase in Q1/2023, surpassing the overall market conditions.

## NBP Gas Price - Day Ahead (USD/BOE)



# OKEA ASA

Listed in Oslo Stock Exchange

BCPR holds **45.44%** As of Mar 2023

- A Norway-based oil company engaged in the oil and gas exploration and production industry
- Mid-to-late-life operator on the Norwegian Continental Shelf (NCS)
- Listed in Oslo Stock Exchange since June 2019



## New Acquisitions

### Current Assets in Production



**Draugen**  
**44.56%**  
Operator: OKEA



**Gjoa**  
**12%**



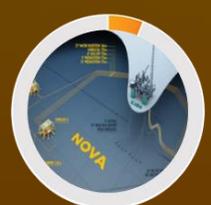
**Yme**  
**15%**



**Brage**  
**35.2%**  
Operator: OKEA



**Ivar Aasen**  
**9.24%**



**Nova**  
**6%**

# 28%

WI in Statfjord Area which comprises:



**Statfjord Øst**  
**14%**



**Sygna Unit**  
**15.4%**



**Statfjord Nord**  
**28%**



**Statfjord Unit**  
**23.93%**

Effective date **1 January 2023**

**Expected completion in Q4/2023** subject to government approval

More acquisition info. on <https://www.okea.no/investor/reports/>

### Scale and diversification

“Step change in asset base, production and reserves with significant upside”

#### Production Target: (KBOEPD)



#### 2P Reserves: (MMBOE)



2022

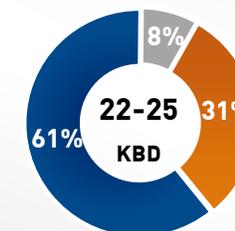
2023\*\*

After Statfjord Acquisition

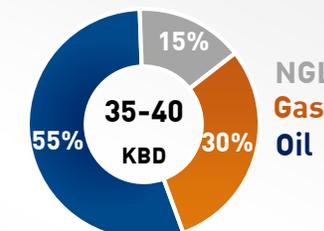
#### Total

35-40\*  
~140%  
\*Net to OKEA  
107%

#### 2023



#### After Acquiring Statfjord

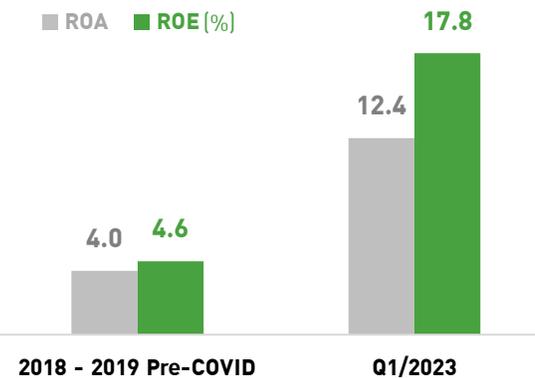


\*\* Brage, Nova & Additional 6.46% in Ivar Aasen

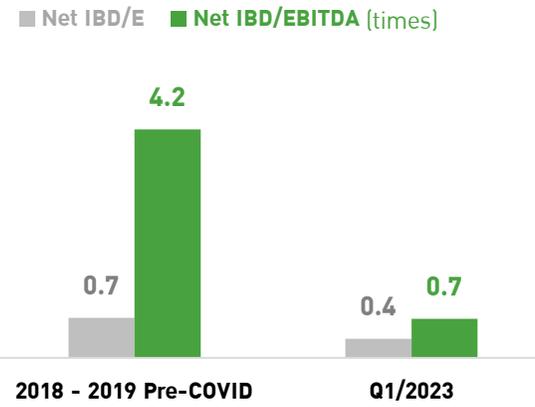


# Strong Financial Status

## Return



## Ratios



## Resilience

Data as of Q1/2023



Remark: <sup>(1)</sup>Including short-term investment

## CAPEX Plan (2023-2030)

### Listed Subsidiaries: SELF-FUNDING

**bcpq** 78,000 MB **63%**

- Cash on Hand
- Project Finance

**bbgi** 12,000 MB

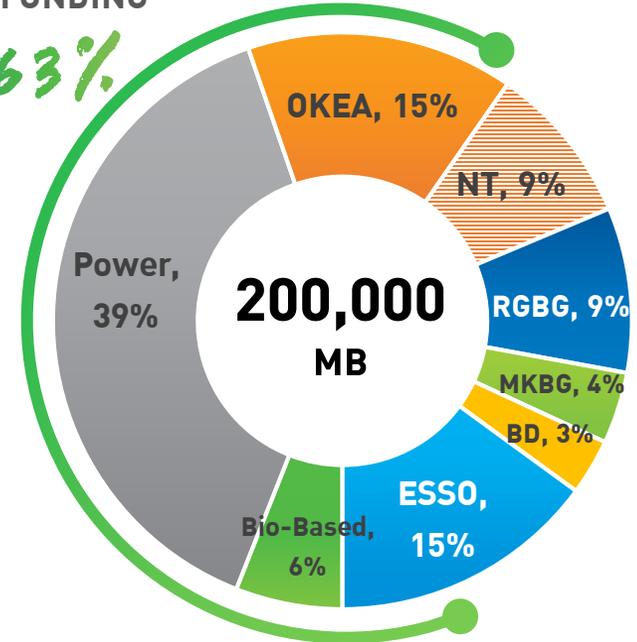
- Cash on Hand
- Corporate Funding

**OKEA** 30,000 MB

- Cash on Hand
- Internal Cashflow

**ESSO** 7,000 MB

- Internal Cashflow



### CAPEX Plan (2023)

(Unit: MB)	FY2023
Refinery and Oil Trading	8,000
Esso	25,000 <i>Inc. acquisition</i>
Marketing	2,300
Power	39,000
Bio-Based Products	1,700
Natural Resources	17,000 <i>Inc. M&amp;A</i>
New Business	700
<b>Total CAPEX:</b>	<b>~90,000 MB</b>



# Bangchak Group Going Forward

# Going Forward



- Flexible crude sourcing to mitigate the outlook for Refinery Margin
- Optimally adjusted Run rate accordingly



- New Investment: Combined Cycle Gas Turbines

Total of 577 MW

- 151 MW in March 2023
- 426 MW Q3/2023



Transmission line 3A & 3B: LA-VN (SCOD Q2/2023)

- Asia Link Terminal (Targeted by 1H23)
- CHIBA II Project (SCOD in 2024) successfully return to construction as planned
- Partnership with Xiamen Ampace Technology Limited (ATL) to jointly developed battery for 2-3 wheel electric motorcycle
- Study Energy Storage system (ESS) to support the expansion of EV vehicle



OKEA plan to acquire 28% in Statfjord Area

- Added production of 13 - 15 kboepd in late 2023
- Target for 16 - 20 kboepd in 2024
- Advancing to league of producers with > 40 kboepd in 2024
- Healthy balancing growth & dividends NOK 4.00 per share intended payout in 2023



- Expect improvement in total sales volume particularly in JET
- Positive Sentiment for Marketing Margin
- Bangchak Hi Premium 97 launched for premium market segment



+70 → 1,413 stations in FY23

\*Inthanin +250 → 1,250 stores in FY23



partners with Conagen To establish a precision fermentation JV for sustainable bio-based products

# Esso's Deal Progress

## Update: Illustrative Price



(THBbn)		Based on information obtained from ESSO		Based on public information disclosed by ESSO and the Company's estimate	
		Illustrative 2Q2022	Illustrative 3Q2022	Illustrative 4Q2022	Illustrative 1Q2023
<b>Enterprise value</b>		<b>55.5</b>	<b>55.5</b>	<b>55.5</b>	<b>55.5</b>
<i>Debt/cash adjustments</i>	(-) Net debt and debt equivalent Items	(25.6)	(41.6)	(41.2)	(30.4)
	(+) Other financial items	2.8	2.9	3.0	3.1
<i>Working capital adjustments</i>	(+) Working capital	(8.9)	1.4	7.7	(4.7)
	(-) Reference working capital	9.5	9.5	9.5	9.5
	(+/-) Volume-linked hydrocarbon inventories adjustment	(0.6)	2.3	(2.3)	1.8
<i>Pro forma adjustments</i>	(+) Other adjustment Items	0.6	0.7	(0.4)	(0.4)
<b>Total adjustments</b>		<b>(22.2)</b>	<b>(24.9)</b>	<b>(23.7)</b>	<b>(21.1)</b>
<b>= Indicative equity value</b>		<b>33.3</b>	<b>30.6</b>	<b>31.8</b>	<b>34.4</b>
Total number of outstanding shares (mm) <sup>1</sup>		3,461	3,461	3,461	3,461
<b>Indicative purchase price per share (THB)</b>		<b>9.63</b>	<b>8.84</b>	<b>9.18</b>	<b>9.94</b>

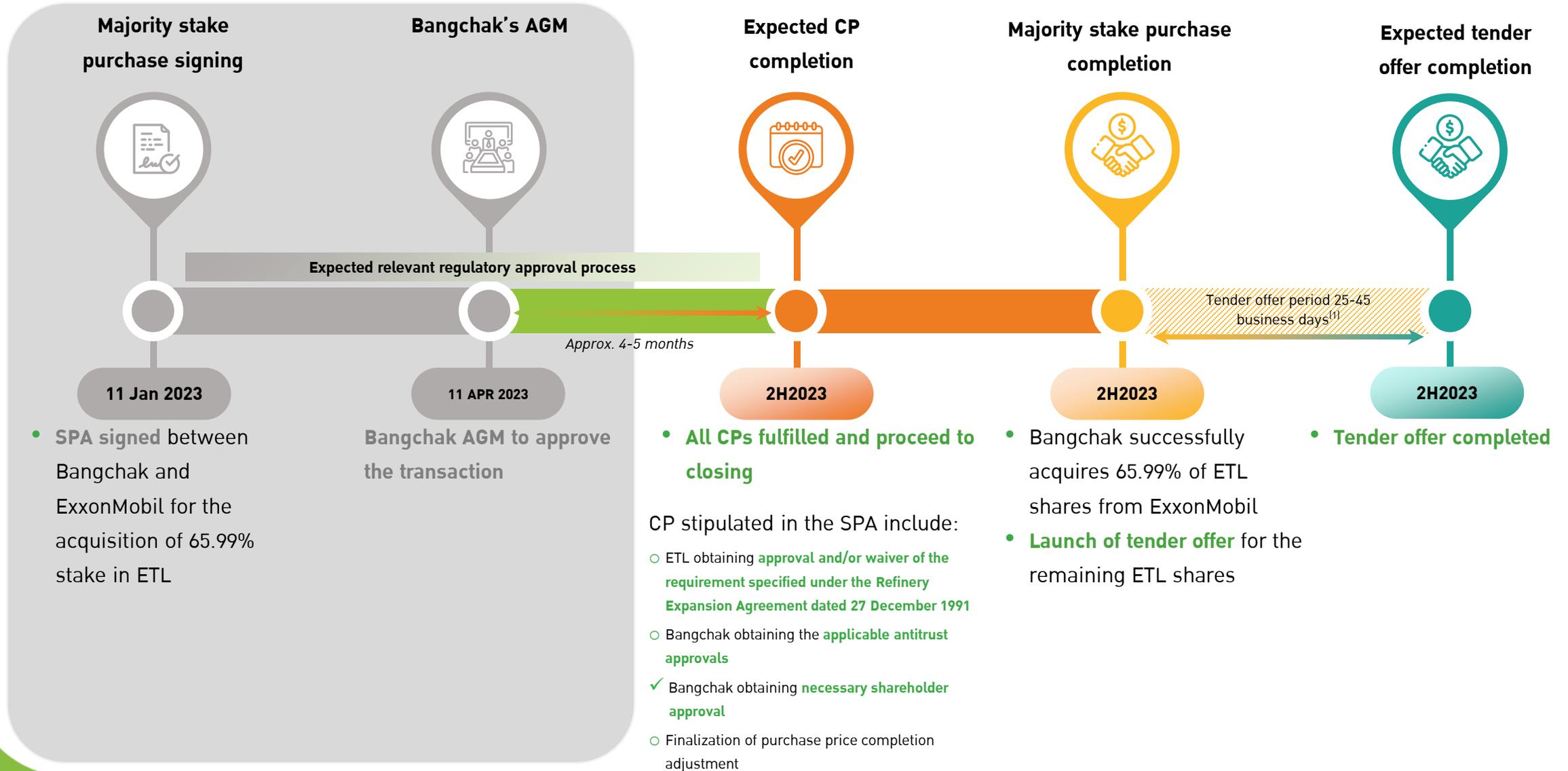
Note: Impact of potential changes is purely illustrative and does not represent any forecast of ETL's operating performance; please refer to *Information Memorandum on Asset Acquisition* for further details

<sup>1</sup> On a fully diluted basis as of 3Q2022



# Esso's Deal Progress

## Update: Indicative timeline and next steps



Note: <sup>1</sup> According to Notification of Capital Market Supervisory Board TorChor.12/2554 Rules, Conditions and Procedures for the Acquisition of Securities for Business Takeovers



# THANK YOU

[ir@bangchak.co.th](mailto:ir@bangchak.co.th)

Tel. +66 2335 8663 / 4370 / 8518

[www.bangchak.co.th](http://www.bangchak.co.th)





# Bangchak's Historical Dividend

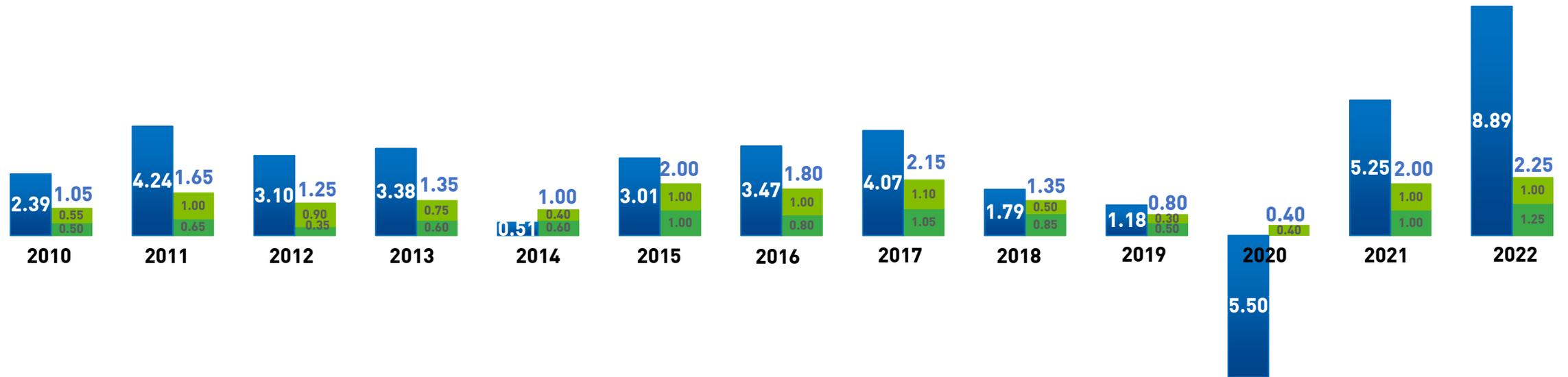
**Dividend Policy:  $\geq 30$  percent of net profit after deduction of allocation of legal reserve**

However, this is subject to the economic situation, the Company's cash flow and investment plans of the Company and its subsidiaries according to the necessary, appropriation and other concerning as the Board of Directors' consideration.

## Dividend Payment

■ EPS ■ 1<sup>st</sup> Half ■ 2<sup>nd</sup> Half

Unit: THB per Share



## Dividend Yield

7.13%	8.53%	5.23%	3.94%	3.21%	5.87%	5.74%	5.99%	3.76%	2.76%	2.01%	7.71%	7.25%
-------	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------

## Share Price\* (Baht/Share)

14.74	19.34	23.89	34.29	31.13	34.08	31.38	35.88	35.93	29.43	19.92	25.93	31.05
-------	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------

\*Average share price of the period



# Refinery and Oil Trading Business



*Record-High*  
**Q1/23 Crude run 124.7 KBD**  
 Nameplate capacity of 120 KBD

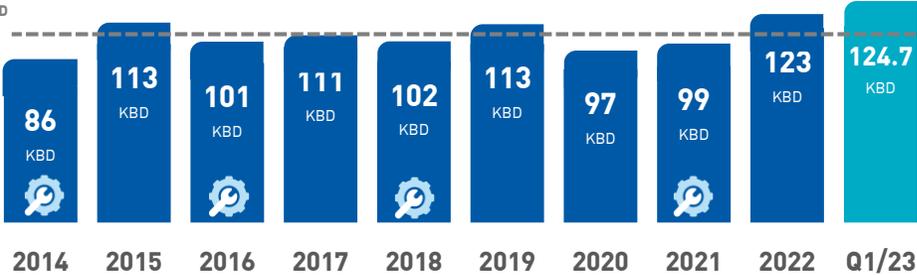


**Q1/23 Market GRM 11.44 \$/BBL**

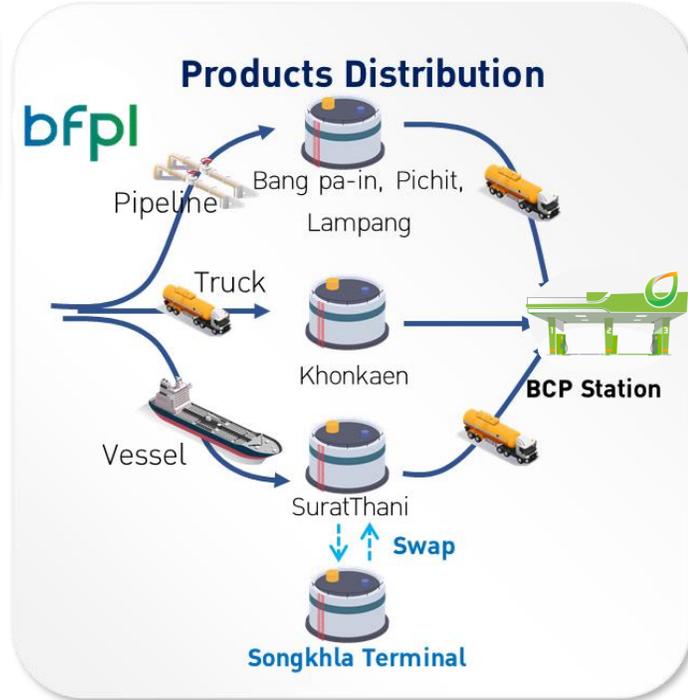
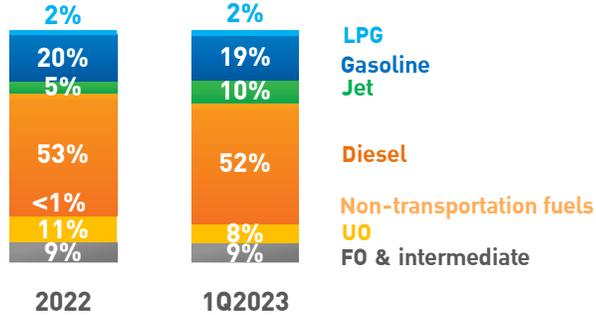
AV. 2014-2022 @111 KBD

Excluding TAM  
**Crude Run**

Turnaround  
 Maintenance  
 (TAM)

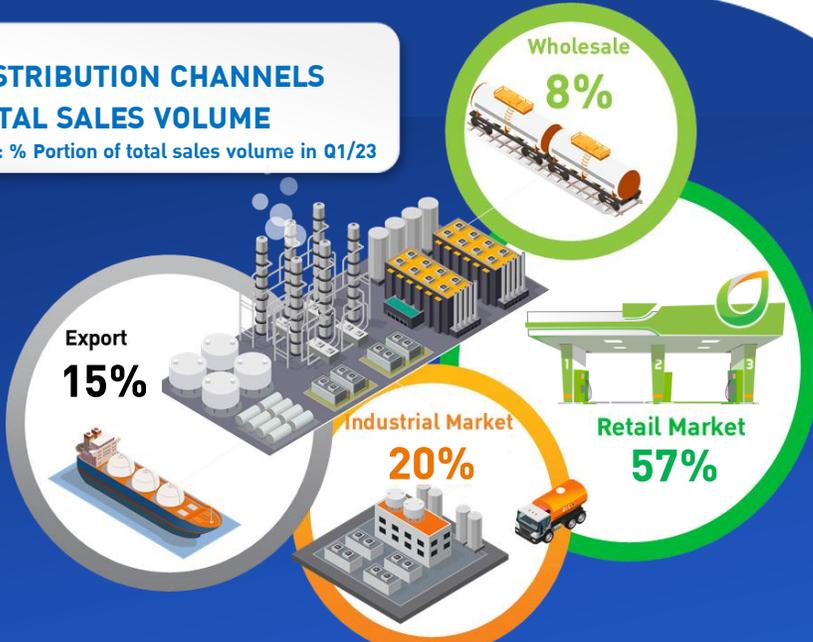


**Produce Yield:**



## DISTRIBUTION CHANNELS TOTAL SALES VOLUME

Unit: % Portion of total sales volume in Q1/23

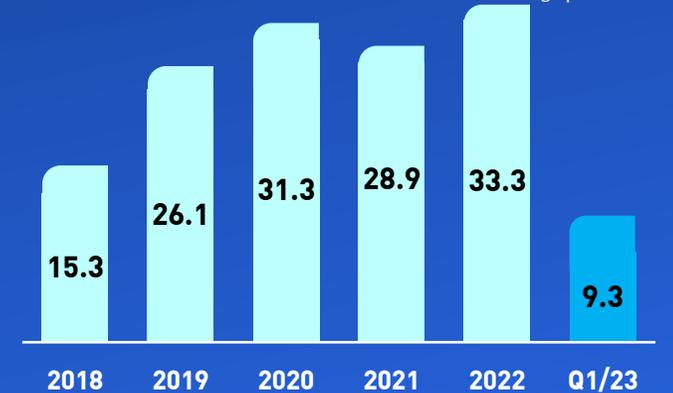


## BCP Total Sales Volume (Unit: ML/MO)



## bcpt TRADING VOLUME (M BBL)

BCPT HQ in Singapore





# Marketing Business



Service Stations (as of 31 Mar 2023)



**1,353** Sites

Standard Type

**735** Sites

CO-OP Type

**618** Sites

## Network Expansion

Focus on high potential areas, with service stations of distinguished character, harmoniously customized to customer needs

## Unique Design Service Stations



*"The first impression"*

Deliver the best customer experience. Developing unique design service station is one of the main strategy to make BCP service stations more appealing to customers

## Bangchak Green Miles (Million Members)



## Retail Experiences

Coffee Business



**Inthanin**



*Award for 2 years consecutively*

**"THE FRESH QUALITY ECO-COFFEE IN THAILAND",**

serve 100% Arabica coffee beans roasted with specific process while giving back to the community and environment nationwide

**1,021** Stores

**602 sites in S/S**  
**419 sites out S/S**  
(as of 31 Mar 2023)

## EV Charging Business



Total installed **189** Chargers

# bcp g Business footprints in 7 countries globally

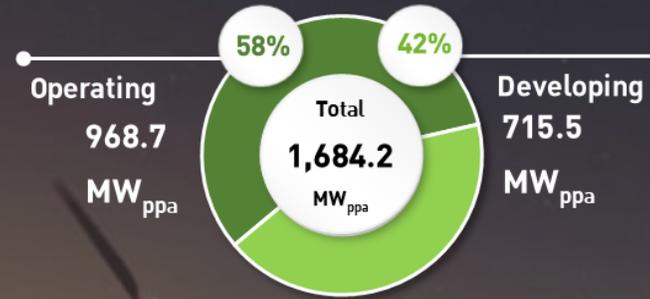


Listed in SET since September 2016

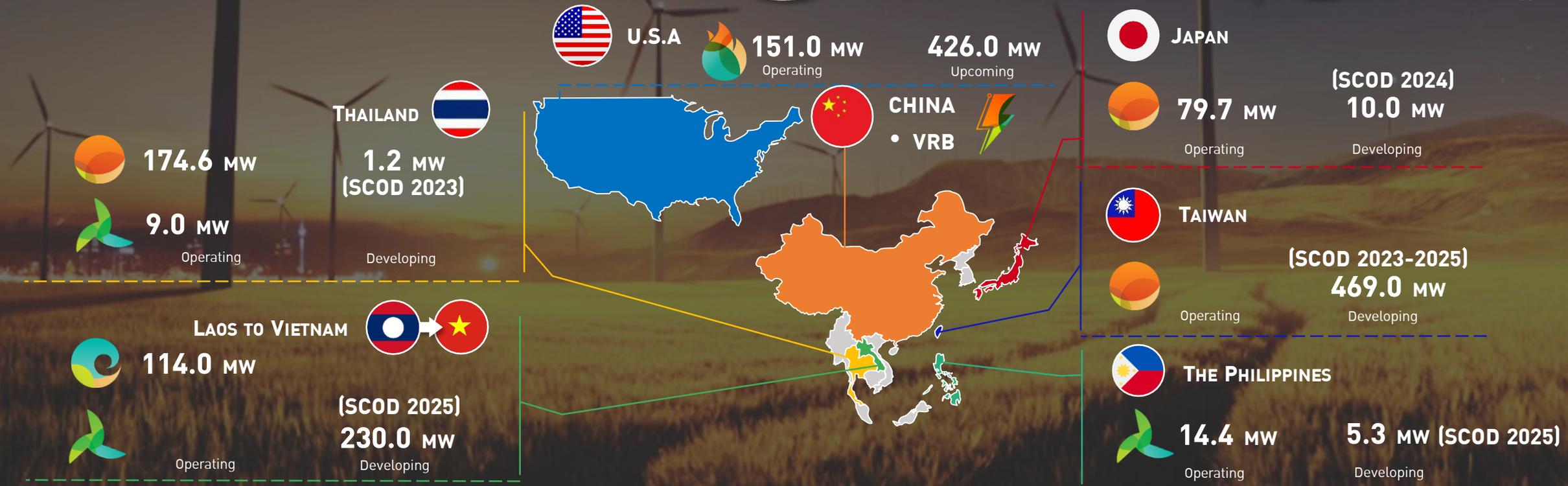
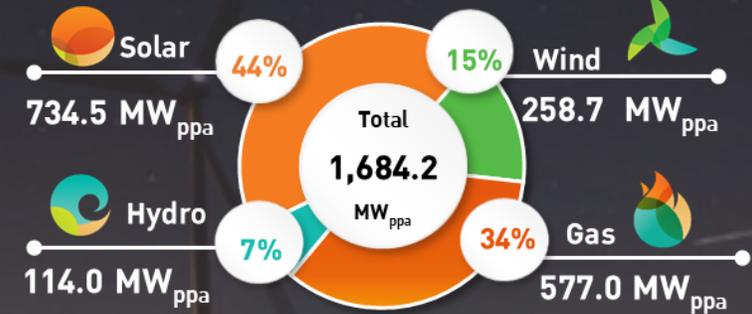
BCP holds **57.19%** As of Mar 2023

An integrated power generation company and service provider of smart energy system focusing on renewable and clean power

## Production Capacity



## Generation by Technologies



Remark: information as of Mar 2023 and Unit is Contracted capacity or equity MW<sub>ppa</sub>

# bcpg New Investment: Combined Cycle Gas Turbines



## BCPG's Investments in pjm

1 South Field Energy 1,182 MW<sup>[1]</sup> Net to BCPG: 90 MW

2 Carroll County Energy 700 MW<sup>[1]</sup> Net to BCPG: 61 MW

[1] Installed MW

Operational asset **151 MW**

with investment budget of \$115 mm.

### Investment Highlight

- PJM is the well-developed largest wholesale market in the world
- New technology of Gas Turbines with lowest fuel consumptions
- Strategic location accessing to low cost of natural gas from Marcellus Shale Gas
- Unique opportunity to partner with Advanced Power to expand business in the US



South Field  
ENERGY



### South Field Energy: SFE

COD	October 2021
Installed Capacity	1,182 MW
% Net Holding	7.6%
MW acquired	90 MWe



Carroll County  
ENERGY



### Carroll County Energy: CCE

COD	December 2017
Installed Capacity	700 MW
% Net Holding	8.7%
MW acquired	61 MWe

Listed in SET since March 2022

BCP holds **44.99%** As of Mar 2023



## Thailand First Fully Integrated Biofuel Producer

### Ethanol Business

#### Kanchanaburi

Molasses

**300,000 L/D**

Operates under BBGI-BP  
BBGI holds 100%

#### Khonkaen

Molasses

**350,000 L/D**

Operates under BBGI-NP  
BBGI holds 100%

#### Chachoengsao

Cassava

**150,000 L/D**

Operates under BBGI-PS  
BBGI holds 85%



### Biodiesel Business

#### Ayutthaya

Crude palm oil

**1,000,000 L/D**

+ Refined Glycerin

27,000 Tons/Yr

Operates by BBGI-BI

BBGI holds 70%

#### Equity Portion

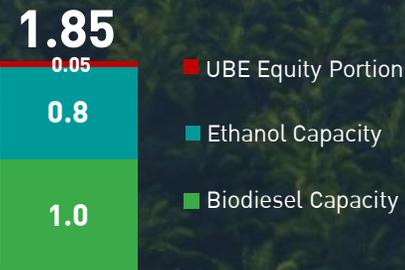
**49,600 L/D**

BBGI holds 12.4%



### Biofuel Production Capacity

(Unit: ML/D)



### Our Growth Opportunities

Leading and Pioneering in Thailand "Synthetic Biology"

#### Upstream

Partnering with **MANUSBIO**  
Advanced bacteria fermentation tech to convert sugar into natural ingredients

Exclusive Manufacturing License and Distributor in 12 countries



#### Joint Venture with



Right to Commercialized BIOM's research and other patented products

#### Midstream

Partnering with world class professional of **CDMO** Manufacturer



Engineered Microbes



Precision Fermentation

"Farming in Fermenter"

#### Downstream

Distributing HVP both B2C & B2B



MORE DAY



Inthanin

# Business and Sustainability Strategies



## 4G Sustainability Strategies



Growth Balanced  
Portfolio Strategy



## 4S Business Strategies



## Sustainability Performances

**Economic Dimension**

**Environment Dimension**

**Social Dimension**

**Sustainability Report**

# Pathway to Net Zero 2050



Target Carbon Neutrality by  
**2030**



Target Net Zero by  
**2050**

**BCP  
NET  
Strategy**



**B** Breakthrough Performance **3**  
Efficiency and Process Improvement = 30%

**C** Conserving Nature and Society **1**  
Green and Blue Carbon = 10%

**P** Proactive Business Growth and Transition **6**  
Green Portfolio, Future Technology and Carbon Offset = 60%

**NET** Net Zero Ecosystem  
Ecosystem Creation

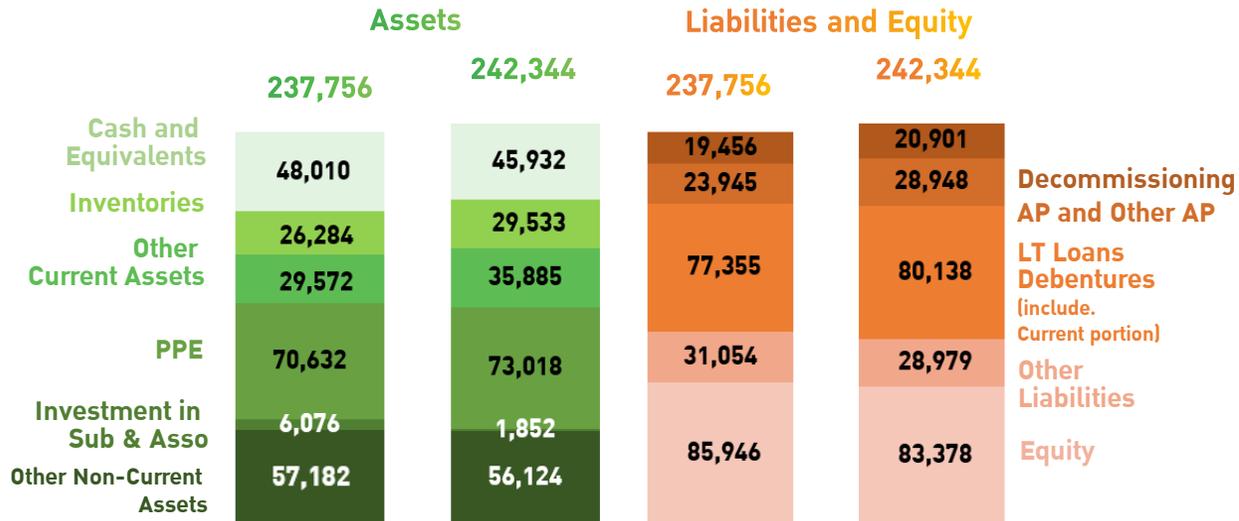


SCAN to visit our website  
[www.carbonmarketsclub.com](http://www.carbonmarketsclub.com)  
& Join us now (free of charge)

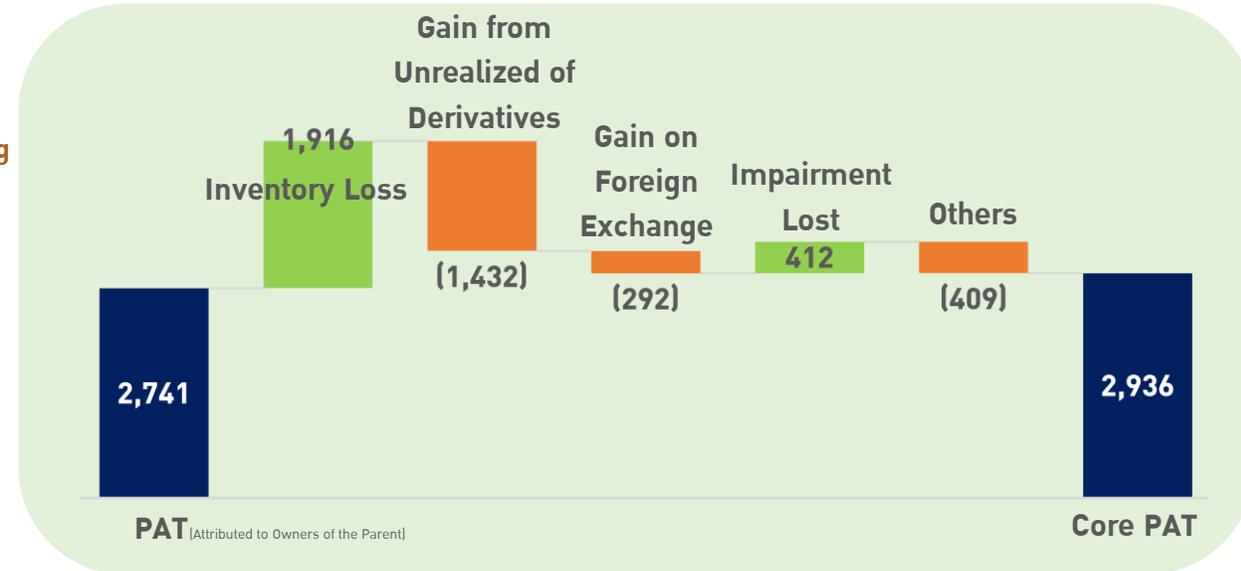
# Bangchak's Financial Position (Consolidated) 31 Mar 2023



## Statement of Financial Position Unit: THB Million

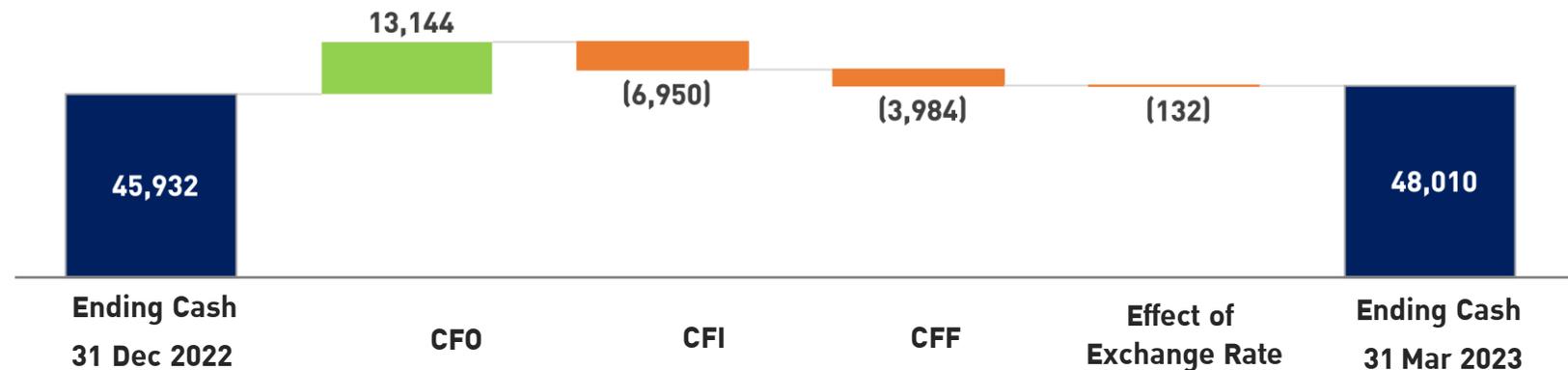


## Operating Profit Unit: THB Million



- Assets - 4,588 MB (-2%)
- Liabilities - 7,156 MB (-5%)
- Equities +2,568 MB (+3%)

## Statement of Cashflow Unit: THB Million





# EBITDA Structure (Consolidated)

Unit: THB Million	Q1/2023	Q4/2022	QoQ	Q1/2022	YoY
<b>Total Revenue</b>	<b>80,380</b>	<b>84,583</b>	<b>-5%</b>	<b>69,055</b>	<b>16%</b>
Refinery and Trading Business <sup>1/</sup>	65,974	74,664	-12%	59,296	11%
Marketing Business <sup>2/</sup>	49,220	53,892	-9%	39,426	25%
Power Plant Business <sup>3/</sup>	1,057	1,267	-17%	1,158	-9%
Bio-Based Products Business <sup>4/</sup>	2,942	3,270	-10%	3,740	-21%
Natural Resources Business and New Business Development <sup>5/</sup>	9,772	5,486	78%	5,703	71%
Others	(48,585)	(53,995)	10%	(40,268)	-21%
<b>Accounting EBITDA</b>	<b>10,992</b>	<b>6,951</b>	<b>58%</b>	<b>13,714</b>	<b>-20%</b>
Refinery and Trading Business	4,029	2,207	83%	5,021	-20%
Marketing Business	737	120	>100%	1,118	-34%
Power Plant Business	852	1,003	-15%	3,075	-72%
Bio-Based Products Business	107	146	-26%	343	-69%
Natural Resources Business and New Business Development	5,414	3,769	44%	4,251	27%
Others	(147)	(294)	50%	(94)	-56%
<b>Profit attributable to owners of the Company</b>	<b>2,741</b>	<b>473</b>	<b>&gt;100%</b>	<b>4,356</b>	<b>-37%</b>
<b>Earnings (Loss) per share (Baht)</b>	<b>1.91</b>	<b>0.26</b>		<b>3.12</b>	

Note: 1/ EBITDA from Refinery and Trading Business of the company (BCP), BCP Trading Pte. Ltd. (BCPT), Bangchak Fuel Pipeline and Logistic Co., Ltd. (BFPL), BSGF Co., Ltd (BSGF) and others

2/ EBITDA from Marketing Business of the company (BCP), Bangchak Green Net Co., Ltd. (BGN), Bangchak Retail Co., Ltd., (BCR) and others

3/ EBITDA from Power Plant Business of BCPG Plc. (BCPG Group)

4/ EBITDA from Bio-Based Products Business of BBGI Plc. (BBGI Group)

5/ EBITDA from Natural Resources Business and New Business Development of OKEA ASA (OKEA), BTSG Co., Ltd. (BTSG), BCP Innovation Pte. Ltd. (BCPI) and others



# Profit and Loss (Consolidated)

Consolidated Statement of Income (THB Million)	Q1/2023	Q4/2022	QoQ	Q1/2022	YoY
Revenue from sale of goods and rendering of services	80,380	84,584	-5%	69,055	16%
Cost of sale of goods and rendering of services	(72,071)	(78,063)	-8%	(56,801)	27%
<b>Gross Profit</b>	<b>8,309</b>	<b>6,521</b>	<b>27%</b>	<b>12,254</b>	<b>-32%</b>
Other income	627	578	8%	349	80%
Selling and administrative expenses	(1,860)	(3,352)	-45%	(1,669)	11%
Exploration and evaluation expenses	(78)	(679)	-89%	(346)	-77%
Gain (loss) from derivatives	1,225	1,147	7%	(1,320)	>100%
Gain (loss) on foreign exchange	292	242	21%	60	>100%
Gain (loss) from fair value adjustment of investment	(52)	-	N/A	-	N/A
Gain from sale of investment	-	-	N/A	2,031	-100%
Gain (loss) from impairment of assets	(412)	(786)	48%	563	<-100%
<b>Profit (loss) from operating activities</b>	<b>8,052</b>	<b>3,671</b>	<b>&gt;100%</b>	<b>11,922</b>	<b>-32%</b>
Finance costs	(1,032)	(1,005)	3%	(836)	23%
Impairment gain and reversal of impairment loss (impairment loss) determined in accordance with TFRS 9	10	(8)	>100%	(384)	>100%
Share of profit (loss) of associates and joint ventures accounted for using equity method	29	5	>100%	148	-80%
<b>Profit (loss) before income tax expense</b>	<b>7,058</b>	<b>2,663</b>	<b>&gt;100%</b>	<b>10,850</b>	<b>-35%</b>
Tax income (expense)	(3,689)	(1,410)	>100%	(5,347)	-31%
<b>Profit (loss) for the period</b>	<b>3,369</b>	<b>1,253</b>	<b>&gt;100%</b>	<b>5,503</b>	<b>-39%</b>
<b>Owners of parent</b>	<b>2,741</b>	<b>473</b>	<b>&gt;100%</b>	<b>4,356</b>	<b>-37%</b>
Non-controlling interests	629	780		1,147	
<b>Basic earnings (loss) per share (Baht)</b>	<b>1.91</b>	<b>0.26</b>		<b>3.12</b>	
<b>Net profit from normal operations (excluding extraordinary items)</b>	<b>2,936</b>	<b>2,282</b>	<b>29%</b>	<b>1,092</b>	<b>&gt;100%</b>

# Financial Ratio (Consolidated)



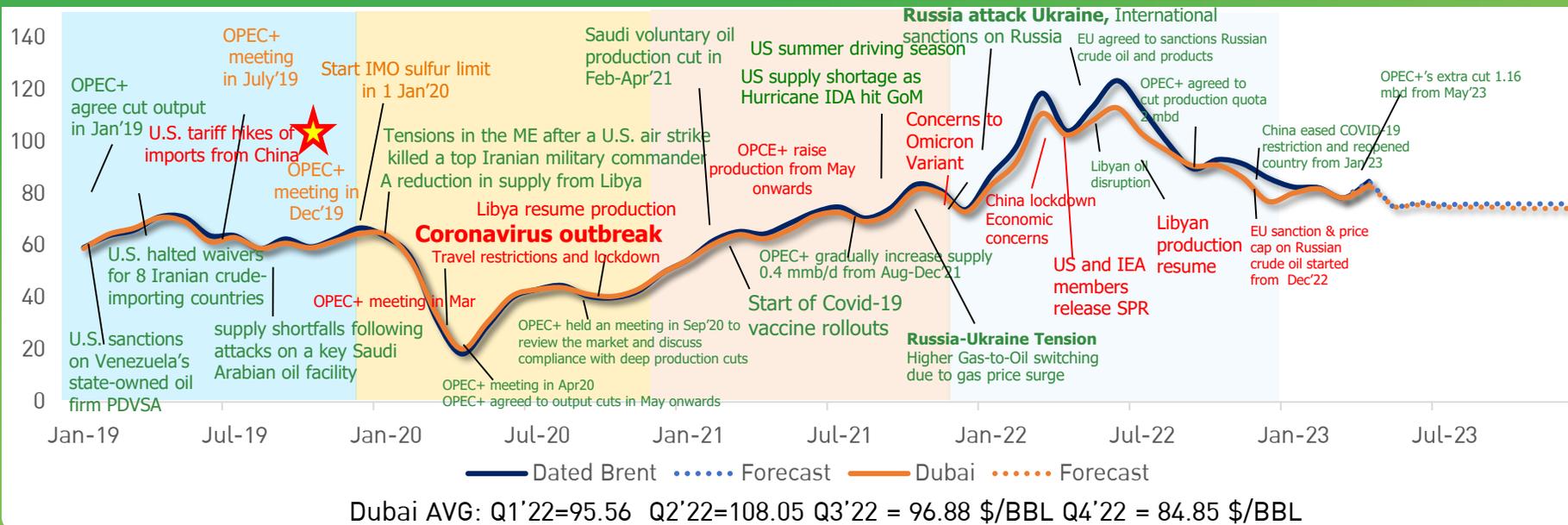
	Q1/2023	Q4/2022	Q1/2022		Q1/2023	Q4/2022	Q1/2022
<b>Profitability Ratios (%)</b>				<b>Liquidity Ratios (Times)</b>			
Gross Profit Margin	10.34%	7.71%	17.75%	Current Ratio	2.50	2.33	2.19
EBITDA Margin	13.69%	8.22%	19.86%	Quick Ratio	1.67	1.45	1.46
Net Profit Margin	4.19%	1.48%	7.97%	AR Turnover	24.41	27.42	23.67
Return of Equity (ROE)	17.76%	21.65%	17.96%	Collection Period (days)	15	13	15
<b>Efficiency Ratio (%)</b>				AP Turnover	17.06	19.21	16.71
Return on Assets (ROA)	12.39%	14.40%	13.45%	Payment Period (days)	21	19	22
				<b>Leverage Ratios (Times)</b>			
				Debt to Equity	1.77	1.91	1.78
				Interest bearing Debt to Equity	0.91	0.97	0.98
				Net Interest-bearing Debt to Equity	0.35	0.41	0.37
				<b>Release of Debenture Ratio (Times)</b>			
				Net Debt to Equity	0.32	0.37	0.33



# Crude Oil Price Outlook :

Crude price move around 74-76 \$/BBL in H2'23, Crude oil price will be pressured by concern on economic slowdown and possible recession. However, China economic activities expected to recover continuously and OPEC+ also agreed to cut oil production additionally 1.16 mbd from May to stabilize oil market.

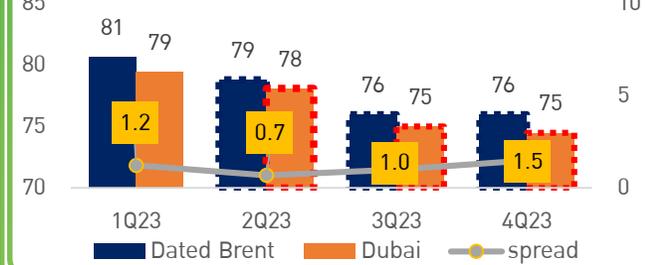
## Dubai and Dated Brent-Dubai Spread



## Dated Brent, Dubai Crude Price



## Dated Brent, Dubai Crude Price (\$/BBL)



## Focus on H2'23:

- Concern on economic slowdown in key markets as their central banks is continuing to raise interest rate to battle with inflation that have negative impact on oil demand
- Concern renewed banking crisis following the collapse of First Republic Bank
- China's economic activities will gradually recover
- OPEC+ (incl. Russia) agreed to cut oil production additionally 1.66 mbd from May until end of year to stabilize oil market
- Oil demand during summer driving season

## Market Highlights in 2023:

- Slowing economic growth and possible recession, could dampened the global oil demand outlook
- Chinese's economy and oil demand is expected to recover as it reopened country
- OPEC+ policy to control production to stabilize oil market

## Dated Brent – DB Spread H2'23

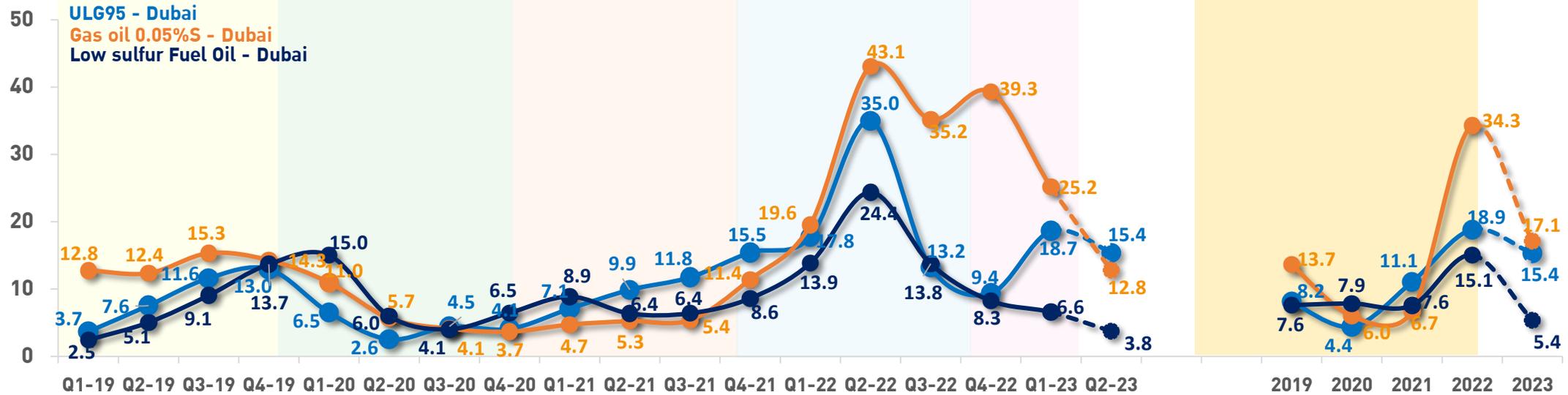
- H2'23 spread is likely to remains the level due to Europe's weak economy and refinery turnaround, pressuring on oil demand
- WTI entering DTD Benchmark likely to pull DTD Brent down
- While China's economic activities likely to recover expect to recover continuously
- OPEC+ announced to cut production to stabilize market

# Oil Outlook

Weaker gasoil crack as supply concerns eased from high refinery run rates and more exports amid concern over economic recession weighed on demand. However, China's demand recovery will limit the downside. Softer gasoline crack as higher exports amid the inflation concerns could cap the upside demand, but expected steady demand will remain support fundamental. Lower Low Sulfur Fuel Oil crack due to higher supply from Kuwait's Al Zour refinery export.



## Singapore Product Cracks Spread Outlook : \$/BBL



## Focus on 2H'23:

- Gasoline crack will be softened as key suppliers will export after refineries return from maintenance and the new capacity is ramping up lead to the gasoline stock will be increased. However, the continued demand recovery to pre-COVID as further border reopening will remain support fundamental.
- Gasoil crack will be weakened due to soften global economic activities weigh on gasoil demand and amply supply from high refinery run rates with the new capacity, but China's demand recovery will remain keep the floor price.
- Low Sulfur Fuel oil crack will be softened due to abundant supply from Kuwait's Al Zour refinery while bunkering demand is sluggish. However, seasonal demand for bunkering sector will support crack during year end.

## Market Highlights in 2023:

- Concern over recession in several countries, especially in the US and Europe will impact on global demand
- Europe sanction Russian product oil imports will be limited impact due to softer-than-expected earlier lead to ease supply concerns and weakened European demand
- Kuwait Al Zour refinery's new phase expected to be completed by 2023, adding more supply to market
- China's restrictions easing will be supported global demand growth
- Expected demand recovery to pre-COVID levels as eased restrictions and further border reopening with the more recovery of Jet demand in China