



**BANGCHAK CORPORATION PUBLIC COMPANY LIMITED**

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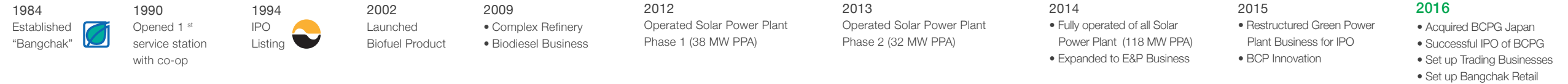


**Bangchak**



**FACT SHEET**  
**1Q2017 PERFORMANCE**

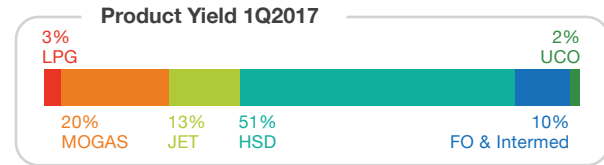
## NEXT CHAPTER BEGINS



## BUSINESS HIGHLIGHTS

### Refinery Business

Nameplate Capacity: 120 KBD  
Crude sourcing : Sweet Crude



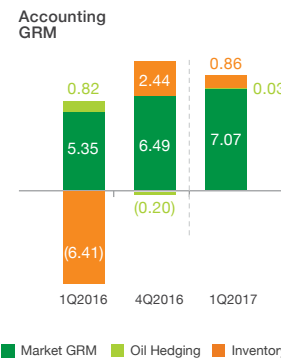
### Biodiesel Business

Production Capacity : 810,000 litre/day (BCP hold 70%)  
Utilizations (1Q2017) : 71%

### Ethanol Business

Production Capacity : 550,000 litre/day  
BBE 150,000 litre/day (BCP hold 85.00%)  
Utilizations (1Q2017) : 85%  
UBE 400,000 litre/day (BCP hold 21.28%)  
Utilizations (1Q2017) : 95%

Refinery Accounting GRM (\$/BBL)

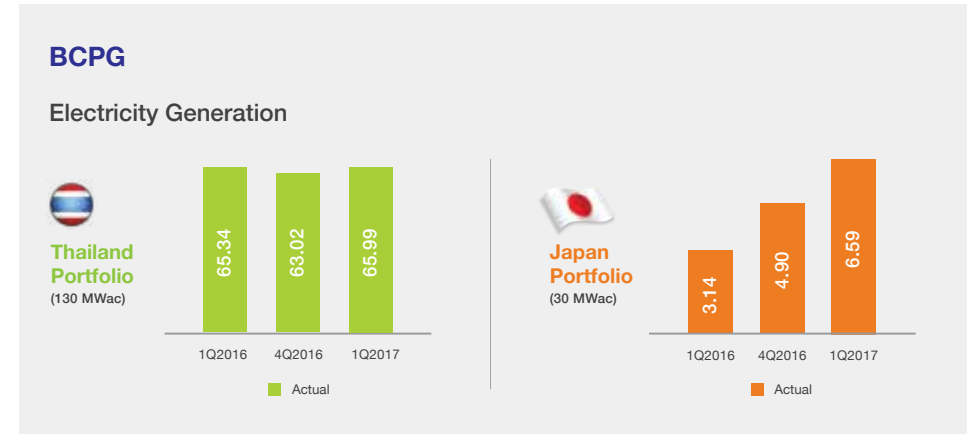


**Refinery**  
High Crude Run at 110 KBD (record high in Mar'17 >120 KBD all month)

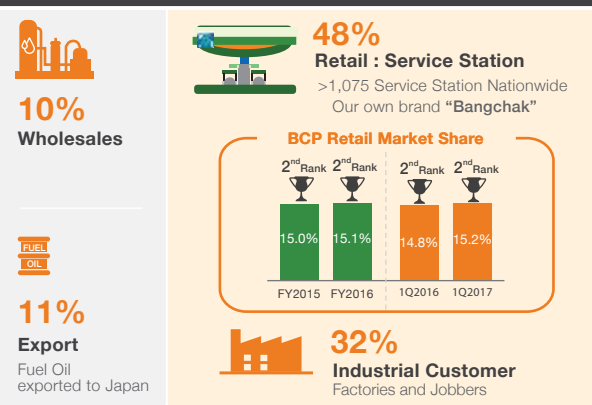
**Supporting Business**

- Biodiesel Business
- Ethanol Business

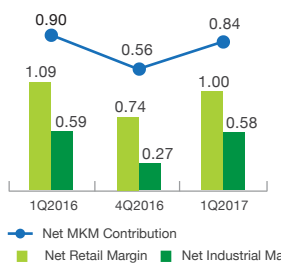
**Green Power Plant**  
Additional CODs in Japan & Solar COOP



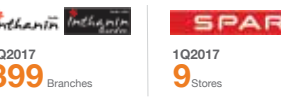
### BCP Trading Channels (1Q2017 portion)



Net MKM Contribution Performance (THB/Litre)



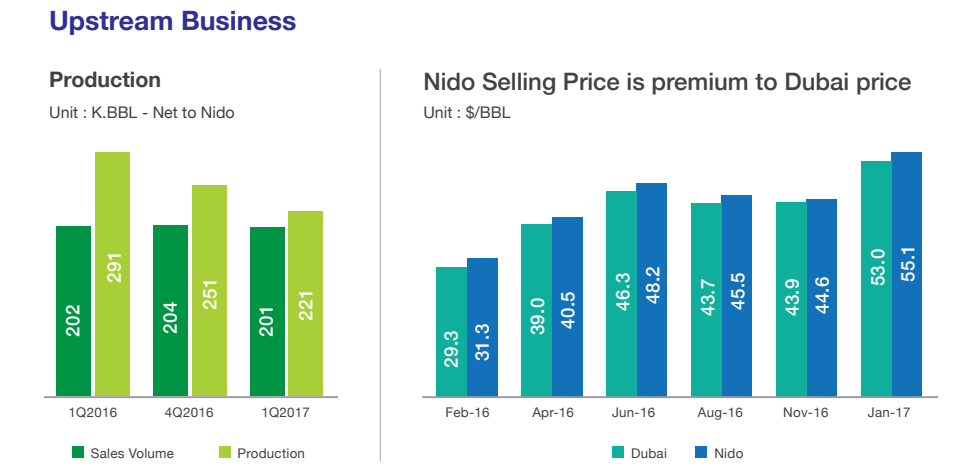
Non-Oil Businesses



**Marketing**

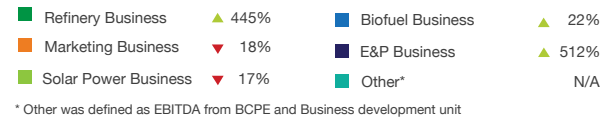
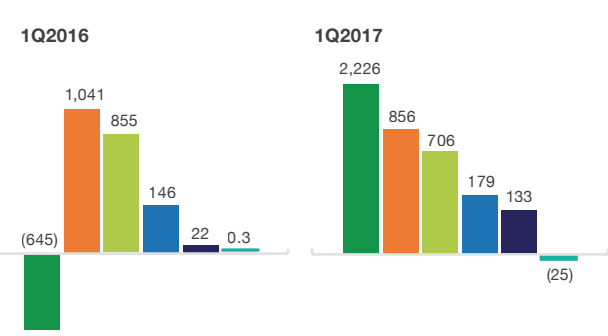
- Outright 2nd with 15.2% Market share
- Record High Sales Volume (+5% YoY)
- Total Service Station as of March 2017 : 1,075 stations

**E&P**  
Rise in oil price led to higher EBITDA

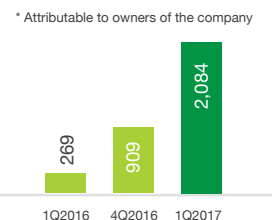


## FINANCIAL PERFORMANCE (CONSOLIDATED)

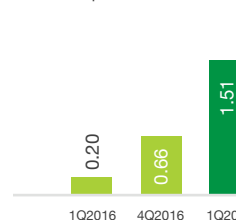
### EBITDA Performance



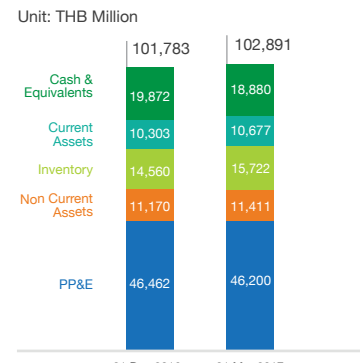
### Net Profit\*



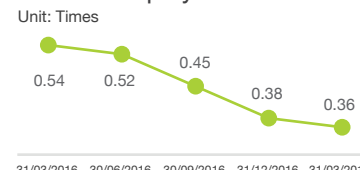
### Earning Per Share



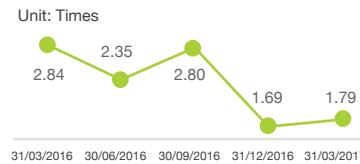
### Assets



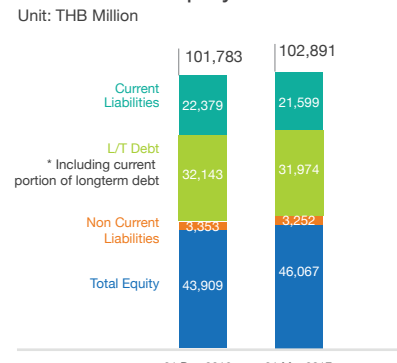
### Net IBD/Equity



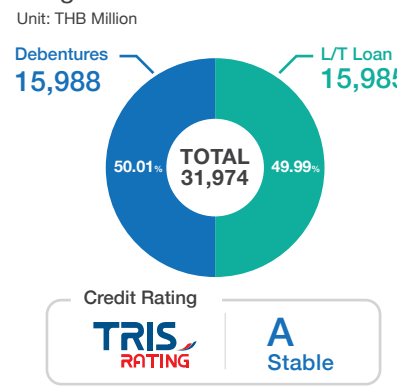
### Current Ratio



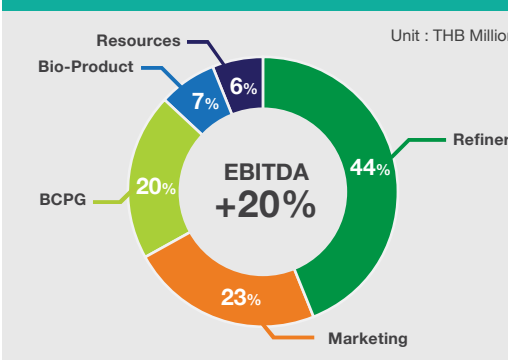
### Liabilities & Equity



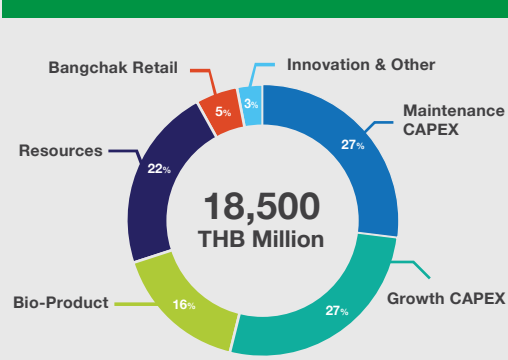
### Long-Term Debt Portion



### TARGET EBITDA FY2017

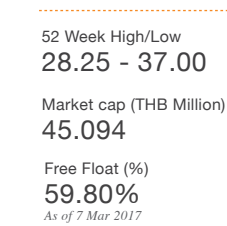


### INVESTMENT CAPEX FY2017

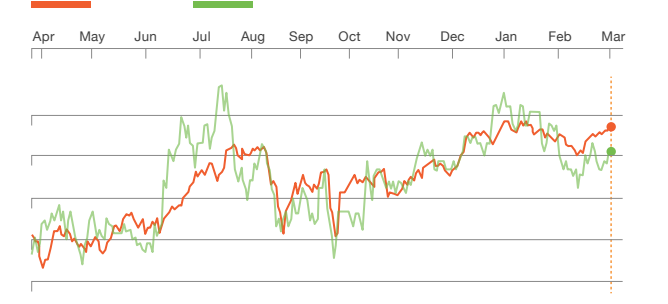


## STOCK INFORMATION

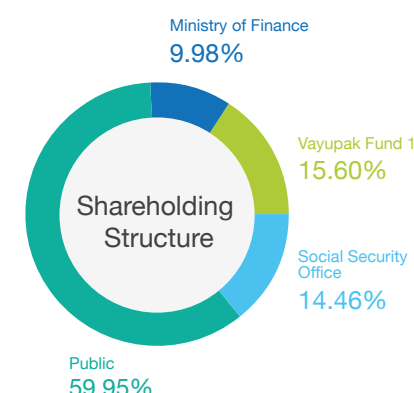
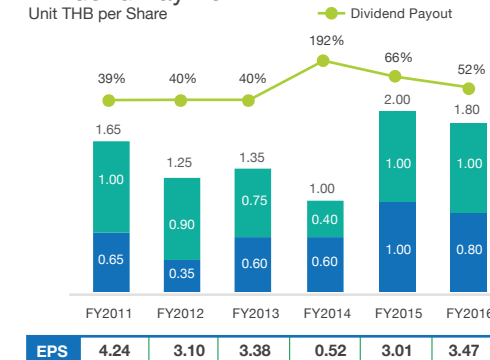
### BCP:TB



SET : IND 1,575.11 BCP : TB 33.00 As of 31 Mar 2017



### Dividend Payment



Dividend Policy: ≥ 30 percent of net profit after deduction of allocation of legal reserve