

GREENERGY EXCELLENCE

Creating an energy business that is environmentally friendly for sustainable development



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FACT SHEET
Q2/2016 PERFORMANCE

GREENERGY EXCELLENCE

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NEXT CHAPTER BEGINS

1984 Established "Bangchak"





2002 Launched Biofuel Product 2006 2010
Started Converted from simple
PQI Project to Complex Refinery

2011 simple Meet Euro IV strandard 2012 Started Solar Power Plant Phase 1 (38 MW PPA) 2013 Started Solar Power Plant Phase 2 (32 MW PPA)

2014 - 2015• Fully operated of all Solar Power Plant

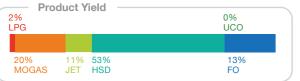
(118 MW PPA)

Restructured Green Power Plant Business for IPO

Expanded to E&P Business

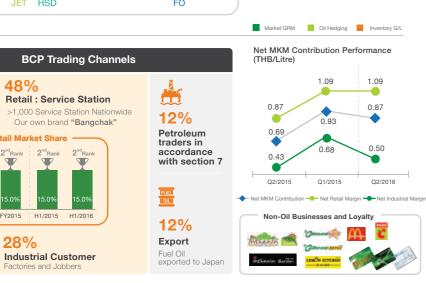
BUSINESS HIGHLIGHTS







Refinery Accounting GRM (\$/BBL)





Electricity Sales (Million kWh) 68 67 68 69 68 02/2015 01/2016 02/2016

Solar Power Business

Steady steam of cash flow

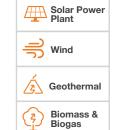
Actual Performance was better than target

Green Power Plant Business: Reliable Return and Better Energy

Looking for favorable return together with social & environmental friendly

• Broaden opportunities scope outside Thailand





2016

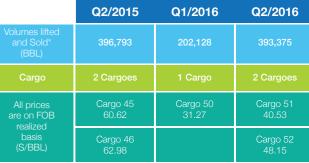
Upstream Business





Dividend Policy: ≥ 30 percent of net profit after deduction of

allocation of legal reserve



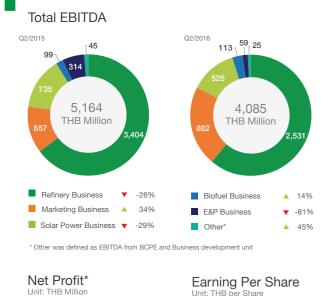
Note: The cargo#52 sold in June was subject to the Des (Delivery Ex Ship) condition, Nido will realize the revenue in July 2016

As of June 2016

FINANCIAL PERFORMANCE (CONSOLIDATED)

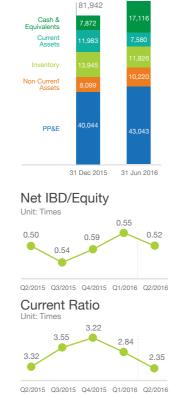
0.03

O2/2015 O1/2015 O2/2016



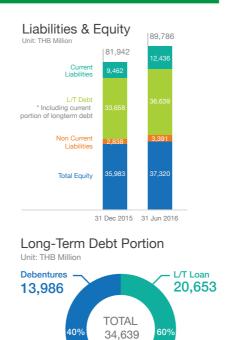
O2/2015 O1/2016 O2/2016

* Attributable to owners of the company



189 786

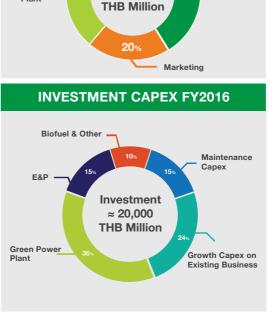
Assets



Credit Rating

TRIS

Stable



TARGET EBITDA FY2016

EBITDA

12,600

7%

Green Power

